

# INVESTMENT PROMOTION HANDBOOK IN 2023



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Khanh Hoa, April 2<sup>nd</sup>, 2023 E-document



#### **WELCOME INVESTORS TO KHANH HOA PROVINCE**



First, I would like to send my respectful greetings to the esteemed Enterprises and Investors and best wishes for health, success, and prosperity

Dear Enterprises and Investors, 2023 is a special mark for the Party Committee, government, and all local people of Khanh Hoa province, with the milestone of 370 years of construction and development (1653 – 2023) and 48 years of Khanh Hoa Province Liberation Day (April 2, 1975 – April 2, 2023)

In the exciting atmosphere towards the special anniversary of the locality, the People's Committee of Khanh Hoa province launches the Investment Promotion portal of Khanh Hoa province and the handbook "Go Premium, Go to Khanh Hoa" in the event of the Conference to announce the Planning and promotion of investment of Khanh Hoa province in 2023. This is a new set of tools to provide investors information about the potential and strengths of the province; the overview indicators of the socio-economic situation; introducing the development goals and orientations associated with each region and sector, priority fields and industries to attract investment, and announcing the list of projects calling for investment in the province. In particular, the Investment Promotion portal of Khanh Hoa province will effectively support investors researching information on master plan related to investment locations, investment procedures for each project with flexible connection to Khanh Hoa provincial online public administration service portal to implement each type of procedure, thereby, helping investors to research and find out local investment opportunities conveniently, fast and efficiently

We hope that the Investment Promotion portal of Khanh Hoa province and this handbook will be an effective support tool of Khanh Hoa province to bring useful investment information for all investors to explore the investment opportunities in Khanh Hoa province. We look forward to and sincerely welcome investors to Khanh Hoa, aiming for cooperation, practical and effective investment, and realizing the development aspirations of Khanh Hoa province

Sincerely welcome and appreciate the cooperation for mutual development!

#### INTRODUCTION

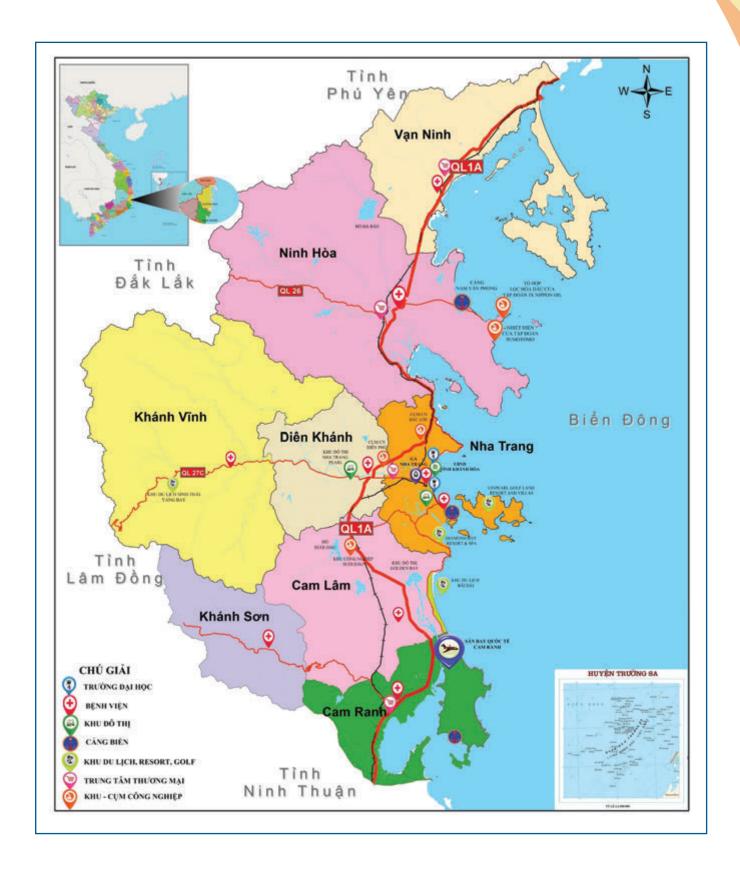


Viet Nam is located at the lifeline of the regional economy, the center of the thriving and dynamic economies, and the growth engine of the region and the world. As a bridge between the maritime economic zones and the continental economies of Southeast Asia and Asia, Viet Nam has favorable conditions to strengthen connectivity and promote regional cooperation and development

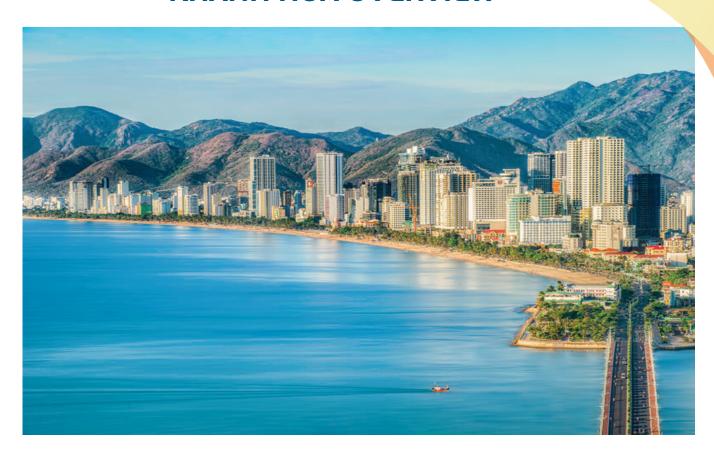
With the advantage of a "facade" overlooking the East Sea, Viet Nam plays a vital role in the economy and provides logistics services for countries inside and outside the region. In addition, Viet Nam is located on the Trans-Asian road in the project to build a highway connecting countries in the Eurasian region, initiated by the United Nations Economic and Social Commission for Asia and the Pacific (ESCAP). Viet Nam is also located on the central axis of the East-West Economic Corridor connecting the Pacific and Indian Oceans, creating great potential in the socio-economic development of the countries of the Mekong sub-region and the Mekong River Delta area. With that advantage, Viet Nam is increasingly attracting the interest and investment of many countries inside and outside the region



#### MAP OF KHANH HOA PROVINCE



#### **KHANH HOA OVERVIEW**



Khanh Hoa province covers an area of 5,137.8 km2, is a province in the South Central Coast region, with a population of over 1.2 million people. The province has Mui Doi - Hon Doi cape on Hon Gom peninsula, Van Ninh district, which is the easternmost point on the mainland of Vietnam

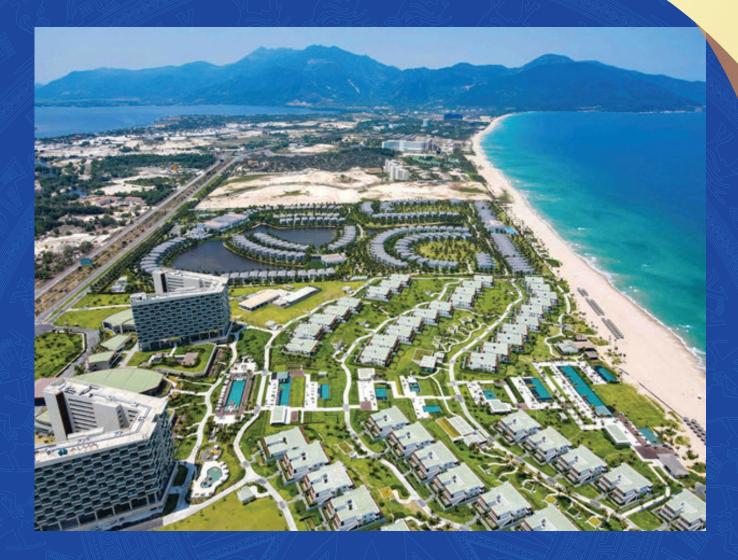
In terms of administrative units, the province has 2 cities under the province (Nha Trang and Cam Ranh), 1 town (Ninh Hoa), and 6 districts (Van Ninh, Dien Khanh, Khanh Vinh, Khanh Son, Cam Lam, etc.) and Truong Sa island district)

Khanh Hoa province borders Phu Yen province to the north, Ninh Thuan to the south, Dak Lak and Lam Dong to the west. The east of Khanh Hoa is the East Sea with a coastline of 385 km. On this coastline, there are successive bays of Van Phong, Nha Trang and Cam Ranh and each has unique values with a lot of potential that can be exploited for economic, tourism, landscape, research purposes. scientific research and national defense - security. In particular, Van Phong Bay has a large area of about 46,000 hectares, an average depth of 20 - 30m, is relatively closed and has good wind protection. This is the location of Vietnam with the closest position to the international maritime route, located near the junction of important maritime routes of the world; therefore, it is so convenient to develop seaports and port logistics services, especially international transshipment ports. With Van Phong Bay, Khanh Hoa province has the potential to become the most important gateway to the sea of the country

Khanh Hoa has a large continental shelf and territorial sea with over 200 large and small islands scattered across the sea, including the Truong Sa archipelago with a very important position in national defense and economy. Khanh Hoa province's topography is quite complicated, the West is the eastern slope of the South Truong Son range and the East is the East Sea. The terrain is lower from West to East with diverse terrains such as mountains, hills, plains, coastal areas, more than 67% of the province's area is mountainous

The climate of Khanh Hoa province is characterized by tropical monsoon ocean climate, the average temperature in Khanh Hoa province ranges from 25.3 to 27.1°C. With more than 300 sunny days a year, Khanh Hoa is a place with many favorable conditions for economic development and tourism

#### CAM RANH BAY



The south is Cam Ranh Bay which has a very important position in terms of national defense - security and economic development. Cam Ranh Port area includes Cam Ranh Bay, Binh Ba and Northern Cam Ranh Peninsula area. The regional seaport system has the potential to pick up vessels of scale: aggregate vessels, containers, bulk cargo up to 70,000 DWT; liquid/gas cargo vessels up to 10,000 DWT; international passenger ships up to 225,000 GT and cruise ships, yachts. As a result, this is place with a lot of potential for seaport development including general, container, bulk cargo, liquid and gas cargo, passenger terminals and other ports for national defense and security

The Northern Cam Ranh Peninsula tourist area has more than 40 projects under construction investment here, including more than 15 projects that have been put into operation including 5\* standard resorts and golf courses and urban area projects. There are a number of typical projects: Alma, Fusion, KN Golf Links, Vinpearl Cam Ranh Beach Resort, Mia Resort, Radisson Blu... becoming the destination for domestic and international tourists

#### NHA TRANG BAY

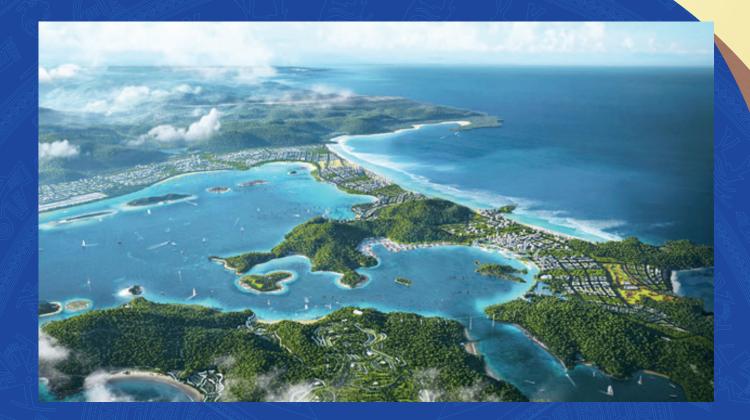


Nha Trang Bay covers an area of about 507km2, including 19 large and small islands, of which Hon Tre is the largest island with an area of 32.5km2. Nha Trang Bay which has favorable natural conditions in terms of location, landscape, climate along with historical & cultural background, is the great potential for developing various types of tourism. Nha Trang Port area ensures the functions of serving international passenger terminal and marina, is the focal point of international sea tourism with the size of passenger ships up to 225,000 GT

Nha Trang Bay was voted as one of the 29 most beautiful bays in the world (2003), was voted in the top 10 tourist destinations of Asia (2016), is regularly selected to hold international scientific conferences, which successfully organized the 2017 APEC - SOM 1 Conference and successfully organized the Miss Universe International contest (2008)

Promoting the achieved values along with potentials and strengths, Nha Trang Bay will continue to contribute to the development of province, towards becoming the the centric municipality, participating in the spearhead economic sector with marine tourism associated with preserving the values of Nha Trang Bay.

#### VAN PHONG BAY



Van Phong Bay has an average depth of 20-27 m, located near international shipping lanes, has favorable conditions for building an international transshipment port and marine economic development. With diverse terrain, rich ecosystems, the islands and peninsulas have beautiful and attractive landscapes with sunny all year round

Van Phong Economic Zone (EZ) was established by the Prime Minister under Decision No. 92/2006/QD-TTg dated April 25th, 2006 with a total area of about 150,000 ha (70,000 ha of land and 80,000 ha of water surface) in Van Ninh district and Ninh Hoa town, Khanh Hoa province, in the South Central Coast region of Vietnam

The advantage of Van Phong Economic Zone is National Highway 1A, North-South railway running along the Economic Zone; geographical positioned as the gateway to the East Sea towards the Central Highlands to develop the East-West economic corridor

Van Phong Economic Zone has attracted 150 investment projects (including 28 foreign-invested projects) with a total registered capital of about 4.1 billion USD, realized capital of 2.68 billion USD, reaching 65% of registered capital. Employment for 12,000 labours. Some large-scale industrial and port projects are operating effectively in Van Phong Economic Zone: Hyundai Vietnam shipyard, Van Phong Bonded Petroleum Terminal, Van Phong BOT Thermal Power Plant 1, Nam Van Phong general port (receiving ships up to 70,000 DWT), Bac Van Phong general port (receiving ships up to 50,000 DWT)

#### VAN PHONG ECONOMIC ZONE

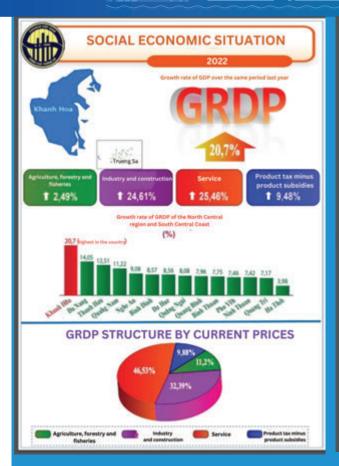
On April 13, 2022, the Prime Minister issued Decision 451/QD-TTg approving the task of adjusting the master planning on Van Phong economic zone, Khanh Hoa province until 2040, vision to 2050 with the following properties:

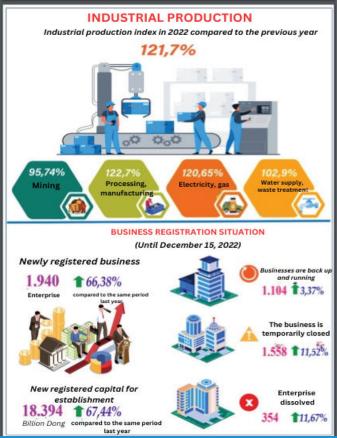
- \* As a multi-sector integrated economic zone, it plays a leading role in attracting investment and is a economic development main force for the regions and the whole country. The marine economy is the foundation with an international container transshipment port and logistics, the urban, services, tourism and industry. All play an important role combining with the development of other economic sectors
- \* As a center of high-class general tourism and entertainment services, there are unique, distinct and modern tourism products and services with high quality, branded and international competitiveness \* As an area for sustainable smart urban development with a modern and synchronously developed social infrastructure system

Van Phong economic zone is identified 19 subdivisions, including: Subdivision 01 - Hon Lon Island eco-tourism area; Subdivision 02 - Khai Luong Mountain tourist area; Subdivision 03 - Dam Mon high-class seaport, urban and tourism center; Subdivision 04 - Vinh Yen urban and tourist area - Da Son Cape; Subdivision 05 - Urban area, tourist service Tuan Le - Hon Ngang; Subdivision 06 - Diep Son Island tourist area; Subdivision 07 - Dai Lanh ecological urban area; Subdivision 08 - Co Ma - Tu Bong tourist urban area; Subdivision 09 - Tay Tu Bong mountain ecological zone; Subdivision 10 - Tay Van Gia mountain ecological zone; Subdivision 11 - Van Gia urban area and surrounding areas; Subdivision 12 - Nam Van Gia urban area; Subdivision 13 - Van Hung industrial and service zone; Subdivision 14 - Ninh Hai multi-purpose ecological urban area; Subdivision 15 - Tay Ninh An urban and industrial service zone; Subdivision 16 - Northeastern Ninh Hoa residential and urban service area; Subdivision 17 - Bac Hon Heo urban and industrial zone; Subdivision 18 - Ninh Hoa central service urban area; Subdivision 19 - Nam Van Phong industrial zone and seaport

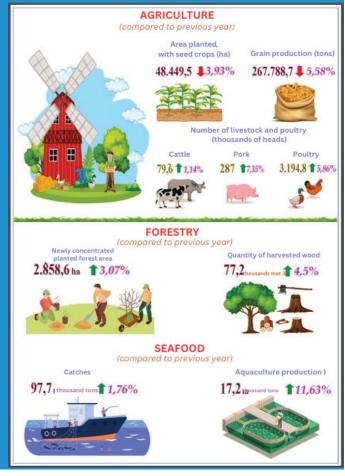


#### **KHANH HOA ECONOMIC & SOCIAL INDICATOR IN 2022**





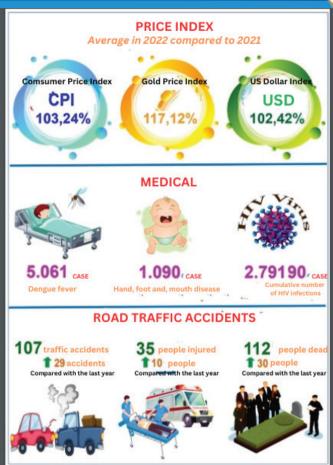




Cre: Department of Statistics of Khanh Hoa province in 2022

#### **KHANH HOA ECONOMIC & SOCIAL INDICATOR IN 2022**





Cre: Department of Statistics of Khanh Hoa province in 2022

#### **INVESTMENT DATA IN KHANH HOA PROVINCE UNTIL 2022**

- Total non-budget investment projects: 500 projects
- Investment registered capital: 480,000 billion VND
- FDI projects accumulated until March 2023: 119 projects
- Registered FDI capital: 4,39 billion USD
- Khanh Hoa's rank is 22nd/63 provinces and cities in the country attracting FDI investment
- Areas of investment attraction: Energy industry, manufacturing industries and service industries

#### TRANSPORT INFRASTRUCTURE

- . Airway: Cam Ranh International Airport is the 4th largest passenger transport port in Viet Nam with international passenger traffic ranked 3rd in the country. Cam Ranh International Airport is capable in receiving Airbus 320, 321, 300-600, Boeing 767, 777, 747 and equivalent aircraft
- \* Capacity: 85 flights/day
- \* International flights to: Russia, China, Hong Kong, Korea, Malaysia, Singapore, Uzbekistan
- \* Distance: 35 km from Nha Trang City CenterSouth and 10km to north of Cam Ranh City



According to the development orientation, Khanh Hoa province researches and develops the construction of the airport area in association with the development of Van Phong economic zone and socio-economic development (non-budgetary investment) in the period to 2030 and vision to 2050



#### TRANSPORT INFRASTRUCTURE



**Railway:** The North-South railway runs along Khanh Hoa province, with Nha Trang Station as one of the major stations to ensure the transit of passengers and goods to localities in the country

**Waterway:** Khanh Hoa province has the orientation to plan O4 inland waterway wharf areas: Van Phong Bay, Nha Phu lagoon, Nha Trang Bay and Cam Ranh Bay to meet the demand of freight and passengers serving the socio - economic development of the province with ship sizes: Container vessels up to 24,000 TEU (Northern Van Phong); General and bulk cargo vessels from 100,000 to 300,000 tons (North/South Van Phong, Cam Ranh) and passenger ships up to 225,000 GT in all O4 areas

**Marina:** to serve tourism. The bay areas of Nha Trang, Cam Ranh, Van Phong are oriented to study the berth, anchor buoys serving cruise ships, yachts to use the above tourism services and study the construction of airports for seaplanes in service of tourism associated with the tourist port



**SEA PORT OF TRANSIT** 



#### TRANSPORT INFRASTRUCTURE

**Road:** Road traffic is smooth to the neighboring provinces and the Central - Central Highlands through National Highways 1A, 26, 27C and Deo Ca Tunnel. The north-south highways to the east including Van Phong - Nha Trang, Nha Trang - Cam Lam, Cam Lam - Vinh Hao and highway Khanh Hoa - Buon Ma Thuot completed in the coming time will create motivation, the spillover of socio-economic development in Khanh Hoa province along with the southern coastal provinces, the Central Highlands and the regions across the country



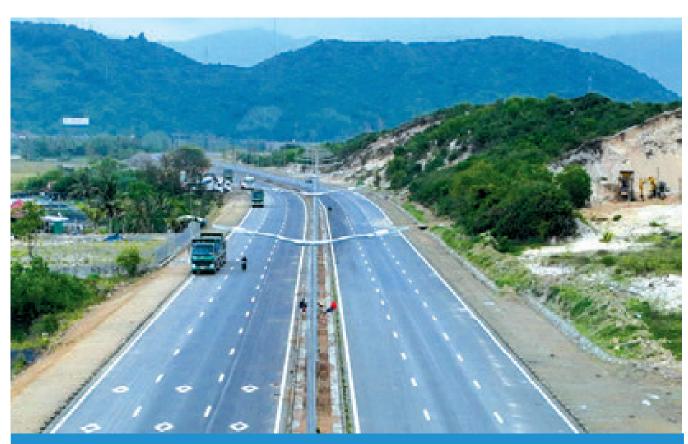
Orientation for development of national transport infrastructure: tin Cam Lam district and Cam Ranh city: orientation for planning the urban bypass route from National Highway 1 in Suoi Tan commune, Cam Lam district to National Highway 1 in Cam Thinh Dong Commune, Cam Ranh City go parallel to the Hanoi - Ho Chi Minh railway. Ho Chi Minh City will be invested by the local to replace the existing National Highway 1 route which is going through Cam Lam district, Cam Ranh city

**Orientation for development of transport infrastructure at provincial level:** 35 provincial routes (including coastal roads). Provincial roads, urban roads, district roads and communal roads shall comply with urban and rural, district and inter-district construction planning

### HIGHWAY TRAFFIC ROUTES CONNECTING KHANH HOA WITH REGIONS NATIONWIDE

The North-South highways in the east include the following sections: Van Phong - Nha Trang, Nha Trang -Cam Lam, Cam Lam - Vinh Hao and Khanh Hoa - Buon Ma Thuot highway completed in the coming time will create impetus, socio-economic development in Khanh Hoa province along with the Southern Coast provinces, the Central Highlands and regions across the country

#### **VAN PHONG - NHA TRANG HIGHWAY**



The Van Phong - Nha Trang highway project in the period of 2021 - 2025 has a length of 84 km.

The starting point is the interchange at the beginning of the Co Ma tunnel, Van Ninh district, and the last interchange with National Highway 27C, Dien Khanh district. The project is designed with velocity of 100 - 120 km/h. Total investment is more than 12,500 billion VND.

# HIGHWAY TRAFFIC LINES CONNECTING KHANH HOA WITH REGIONS NATIONWIDE



**NHA TRANG - CAM LAM HIGHWAY** 



Nha Trang - Cam Lam highway is about 49.1 km long, passing through districts of
Dien Khanh, Cam Lam and Cam Ranh city

\* Total investment is about 7,615 billion VND

<sup>\*</sup> Expected completion in September 2023.

## HIGHWAY TRAFFIC LINES CONNECTING KHANH HOA WITH REGIONS NATIONWIDE



**CAM LAM - VINH HAO PARTIAL HIGHWAY** 





Cam Lam - Vinh Hao highway has a total length of 104km, passing through Cam Lam district, Cam Ranh city (Khanh Hoa province); the districts: Thuan Bac, Ninh Son, Thuan Nam, Bac Ai, Ninh Phuoc (Ninh Thuan province) and Tuy Phong (Binh Thuan province). The project is designed with a velocity of 100 - 120km/h, the scale of the complete phase is six lanes, and the width of the roadbed is 32.25m. In particular, 4 limited lanes will be built in Phase 1 with a 17m wide roadbed and a 17.5m wide bridge. Total investment is about 18,464 billion VND

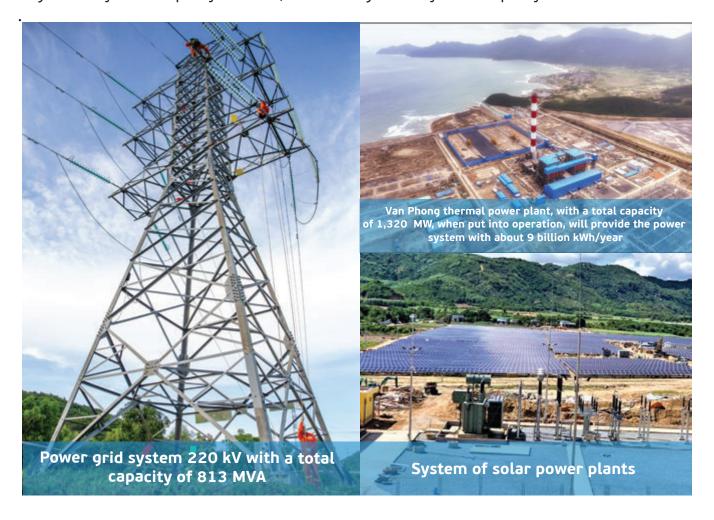
#### **ELECTRICITY SYSTEM**

Khanh Hoa province's electricity grid system is located in the national power grid system with a fairly strong power grid. The province's commercial electricity reached 2,136 billion kWh in 2021, reaching 95.16% compared to 2020, Pmax = 395MW. The main power is supplied by 2 hydroelectric power plants and 01 transformer station 220/110/22KV- 250MVA Nha Trang with capacity (125+250)MVA, Pmax = 278MW that meets the power demand for operation, production and business of investors.

The Van Phong 1 BOT Thermal Power Center project in Ninh Phuoc commune, Ninh Hoa town consisting of 2 power units with a total capacity of 1,320MW is in the process of completion, scheduled for commercial operation in 2023. Each year the plant is expected to supply the national grid system about 9 billion kWh through the 500kV Van Phong - Vinh Tan transmission line system.

The O3 following hydropower plants: EaKrongRou Hydroelectricity with a capacity of 28MW; Song Giang 2 Hydropower Plant with a capacity of 37MW; Song Cho 2 Hydropower Plant with a capacity of 7MW; Song Giang 1 hydropower plant with an expected capacity of 12MW. The total annual electricity output supplied into the power system is about 289 million kWh. O9 solar power plant projects with a total installed capacity of 580.6MWp and a grid generating capacity of 565MW.

02 biomass thermal power plants (bagasse) with a total capacity of 90MW, specifically: Ninh Hoa Sugar Factory with a capacity of 30MW; Vietnam sugar factory with a capacity of 60MW.



#### WATER SUPPLY & COMMUNICATION SYSTEMS

#### Water supply:

Khanh Hoa province has 9 factories with a total capacity of 173,500m3/day and night. There are 05 water supply plants outside the Van Phong Economic Zone with a capacity of 91,000m3/day-night. Van Phong economic zone has 04 reservoirs including Dong Dien Lake (100 million m3), Da Ban Lake (75 million m3), Hoa Son Lake (19 million m3), and Tien Du Lake (09 million m3).



#### **Contact information:**

Khanh Hoa has an advanced technological electronic switchboard system, digital switcboards in all districts, and landlines, mobile phones, and the Internet are available in all communes.



#### INDUSTRIAL PARK CLUSTERS

Continue to accelerate the progress of infrastructure construction for priority industrial parks, including Suoi Dau Industrial Park, Ninh Thuy Industrial Park (phase 2), Nam Cam Ranh Industrial Park, and Doc Da Industrial Park in the 2021-2030 period. Trang and Ninh Diem 3 Industrial Park (phase 1). Attract production and business projects, strive to fill 100% of Suoi Dau Industrial Park, raise the occupancy rate of Ninh Thuy Industrial Park to 80-90%; Nam Cam Ranh Industrial Park to 60%, deploying synchronous infrastructure investment, focusing on attracting investors, gradually filling Doc Da Trang Industrial Park, Ninh Diem 3 Industrial Park (phase 1)

DEVELOPMENT PLAN FOR INDUSTRIAL PARKS IN THE PERIOD OF 2021 - 2030,

AND VISION TO 2050
Present:

1. Doc Da Trang Industrial Park
2. Ninh Thuy Industrial Park
3. Ninh Thuy Industrial Park
3. Suol Dau Industrial Park
The industrial Parks are being implemented at
1. Nam Cam Ranh Industrial Park (2. Ninh Diem 3 Industrial Park (2. Ninh Diem 3 Industrial Park (4. Park Park)
2. Ninh Diem 1 Industrial Park (4. Park Park)
3. Ninh Diem 3 Industrial Park (4. Ninh Tho Industrial Park
5. Ninh Son Industrial Park
6. Dien Tho Industrial Park
8. Xuan Son Industrial Park
8. Xuan Son Industrial Park
9. Van Luong Industrial Park
10. Ninh Xuan Industrial Park



Development orientation map of Khanh Hoa Industrial Park

# OPERATION SITUATION OF KHANH HOA NDUSTRIAL PARK CLUSTERS

Industrial Park	Location	Scale	Occupancy rate	
Suoi Dau Industrial Park www.sudazi.com.vn	Suoi Tan commune Cam Lam district	136,73 ha	93.3% occupancy rate	
Ninh Thuy Industrial Park www.ninhthuyip.com	Ninh Thuy ward Ninh Hoa Town	207,9 ha	35% occupancy rate	
Khatoco Ninh Ich industrial and livestock cluster	Ninh Ich commune Ninh Hoa town	35,58 ha	Completed infrastructure, occupancy rate reaches 69%	
Ninh Xuan Cluster	Ninh Xuan commune Ninh Hoa town	50 ha	The first construction procedures are underway	
Dac Loc Cluster	Vinh Phuong commune Nha Trang city	34,52 ha	100% occupancy rate	
Dien Phu Cluster	Dien Phu commune Dien Khanh district	49,77 ha	100% occupancy rate	
Dien Phu VCN Cluster	Dien Phu commune Dien Khanh district	25,23 ha	Completed infrastructure, phase 3 expansion invest- ment is underway	
Dien Phu VCN Cluster	Dien Tho commune Dien Khanh district	50 ha	The first construction procedures are underway	
Trang E 1 Cluster	Suoi Tan commune and Suoi Cat commune Cam Lam district	Completed infrastructure, cal for secondary investors; 35,2 ha occupancy rate reaches 919		
Trang E 2 Cluster	Suoi Tan commune and Suoi Cat commune Cam Lam district	44,68 ha	Infrastructure is being completed 8 ha	
Song Cau Cluster	Song Cau commune Khanh Vinh district	40 ha	Completed infrastructure, calling for investors	

#### **TOURISM & SERVICE**

Khanh Hoa is one of the largest tourism centers of the region and the entire country with a variety types of tourism and tourism infrastructure which are developed synchronously

High-quality international-class beach resort tourism with a series of 5-star resorts and hotels such as: 5-star hotel chain of Vinpearl Joint Stock Company, MerPerle Hon Tam Resort, Amiana Resort, Evason Ana Mandara Nha Trang Resort, Best Western Premier Havana Nha Trang Hotel, Sheraton Nha Trang Hotel & Spa, Sunrise Nha Trang Hotel & Spa, Intercontinental Nha Trang Hotel, Citadines Bayfront Nha Trang, Muong Thanh Luxury Nha Trang Hotel, Diamond Bay Resort & Spa, Mia Nha Trang Resort, Alma Resort Cam Ranh, Mövenpick Hotels & Resorts, Fusion Resort Cam Ranh, Radisson Blu Resort Cam Ranh, Cam Ranh Riviera Beach Resort & Spa, The Anam Resort, Swandor Hotel & Resort Cam Ranh, Six Senses Ninh Van Bay Resort ...

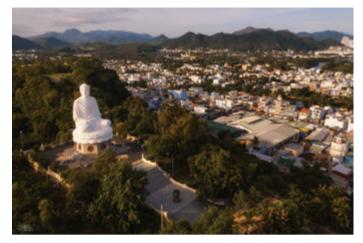
**International standard 18-27 hole golf course:** Vinpearl golf Nha Trang, Diamond Golf Nha Trang, KN Golf Links Cam Ranh....



Nguồn ảnh: Internet

Туре	units	2016	2017	2018	2019	2020	2021	2022
Tourism	Billions	12.995	17.000	21.822	27.130,7	5.087,4	2.407,3	13.976,7
revenue	Dong							
Total tourists	People	4.535.764	5.430.486	6.215.588	7.000.055	1.247.784	600.103	2.587.398
International visitors	People	1.169.797	2.022.121	2.793.256	3.560.231	437.637	24.697	296.570
Accommodate Ion facility	Basis	643	664	750	1.082	1.113	1.147	1.169
4-5 stars	Basis	30	36	49	54	62	64	75
Accommodate Ion room	Room	25.054	29.400	39.400	49.592	49.997	20.566	22.592
5 stars	Room	6.300	7.337	11.244	12.336	14.639	16.304	17.412
4 stars	Room	2.900	3.409	4.019	3.978	4.752	4.262	5.180

#### **TOURISM & SERVICE**







**Spiritual tourist attractions:** Thap Ba, Long Son Pagoda, Nha Trang Mountain Church ... are the destinations of many domestic and foreign tourists

**Amusement parks:** Vinpearl Land, Hundred Eggs Tourist Area, I-Resort, Thap Ba Hot Spring Resort... create high-class & special entertainment experiences for visitors







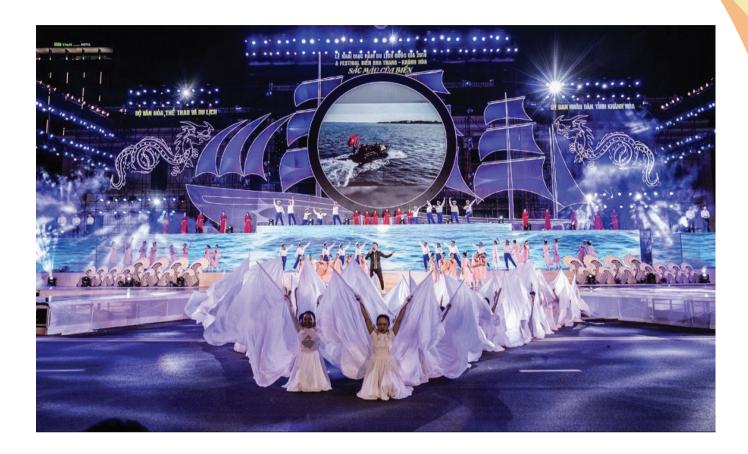








#### **CULTURE AND SPORTS ACTIVITIES**



Cultural activities: Po Nagar Festival, Nha Trang Sea Festival, Whale Worshiping Festival, Khanh Son Fruit Festival, ... which are held annually or every two years are attracting a large number of domestic and foreign visitors to Khanh Hoa. The festivals are also an activity to preserve the beauty, uniqueness of culture, and spiritual values of the land and local people...



Nha Trang Sea Festival is full of exciting experiences

#### **CULTURE AND SPORTS ACTIVITIES**





Po Nagar Festival is organized periodically from March 20 - 23 (lunar calendar) annually attracting many Kinh, Champa, Raglai people and other ethnic communities in the Central and Central Highlands to participate in the festival. This is one of the most significant spiritual and cultural activities in Nha Trang city, Khanh Hoa province





Khanh Son Fruit Festival is organized in Khanh Son mountainous district to promote local agricultural products and the image of people in Khanh Son land filled with internal energy and beliefs in love of life





Sports Activities: National Championship Football League & Annual International Yoga Day with the participation of a large number of international visitors

#### **INSTITUTES OF RESEARCH & EDUCATION**

Khanh Hoa is a locality where most of the institutes & research centers on health, science, environment, fisheries... contribute to improving scientific research activities in professional fields to support sustainable scientific development and local education

\* The local education system is invested in facilities and equipment, focusing on improving the expertise of the management employee and teachers, implementing new programs, strengthening the quality of mass education, focusing on improving the quality of spearhead education, promoting digital transformation throughout the industry...





- \* **O6 special research facilities: P**asteur Institute of Nha Trang, Institute of Oceanography, Central Veterinary Sub-Institute, Institute of Vaccines and medical, biological products, Nha Trang Institute of Technology Research and Application, Institute of Aquaculture III
- \* Universities and institutes: University of Khanh Hoa, Nha Trang University, University of Telecommunications, Pacific Ocean University, Ton Duc Thang University, Ho Chi Minh City Open University, University of Economics Ho Chi Minh City, Air Force Officers College, Naval Academy
- \* **Colleges:** Medical College, Nha Trang National College of Pedagogy, Nha Trang College of Technology, Nha Trang Tourism College
- \* More than 30 vocational training institutions
- \* Singapore Vietnam International School (SVIS)



Giáo viên Trường Cao đẳng Kỹ thuật Công nghệ Nha Trang hướng dẫn thực hành nghề cho học sinh, sinh viên



Hoạt động ngoại khóa tìm hiểu về đời sống, văn hoá, lịch sử của địa phương.

#### **HEALTHCARE**

Khanh Hoa province focuses on developing the health system to meet the needs of medical examination and treatment & community health care. The local health system including the hospital system and private polyclinics core:

- \* **Hospital system:** Khanh Hoa Provincial General Hospital, Vinmec International Hospital, Saigon Nha Trang Eye Hospital, 22/12 Hospital, 87 Hospital, Tam Tri Hospital, Saigon General Hospital – Nha Trang, Khanh Hoa Provincial Cancer Hospital, Yersin Nha Trang General Hospital.
- \* Private polyclinics: Tin Duc, Phuc Sinh, Medic, Olympia Polyclinic and family doctor...









Community-oriented medical examination, treatment & healthcare activities

**Orientation to develop the healthcare system and people's wellness system:** Khanh Hoa orients to build a healthcare system in province that is fair, modern, quality, effective, sustainable, towards covering the health of care the entire population. To turn Khanh Hoa to become a health care center for the South Central Coast and Central Highlands

#### **SOCIAL SECURITY ACTIVITIES**

In addition to the economic development activities, the Provincial Leaders and the business community always accompany the implementation of activities to encourage the workers and strive spirit of the people and the workforce ..., create a foundation for the stable and sustainable development of the locality.









Activities to support the disadvantaged households in the province

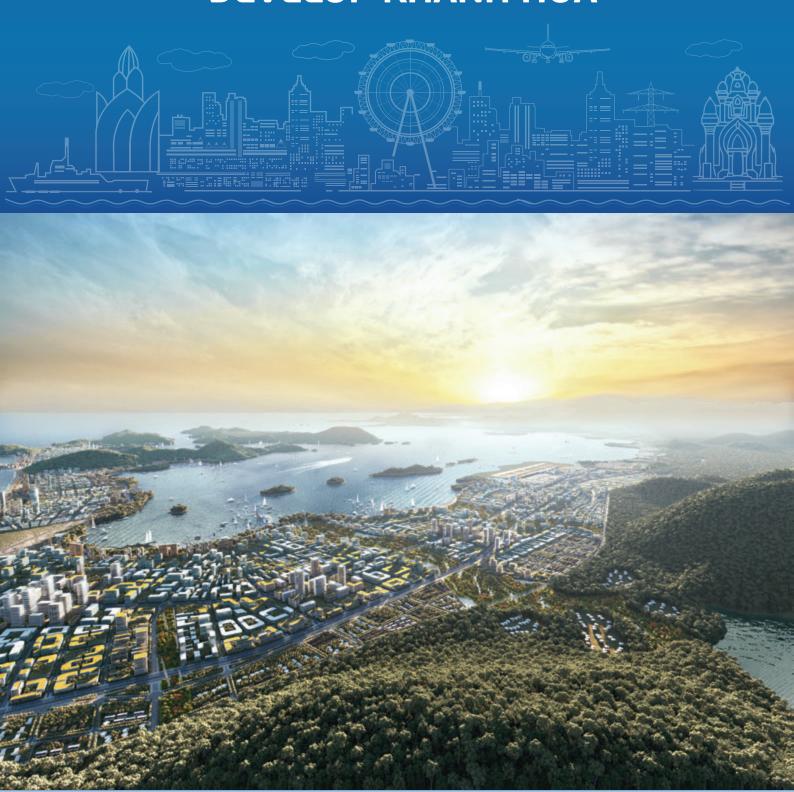




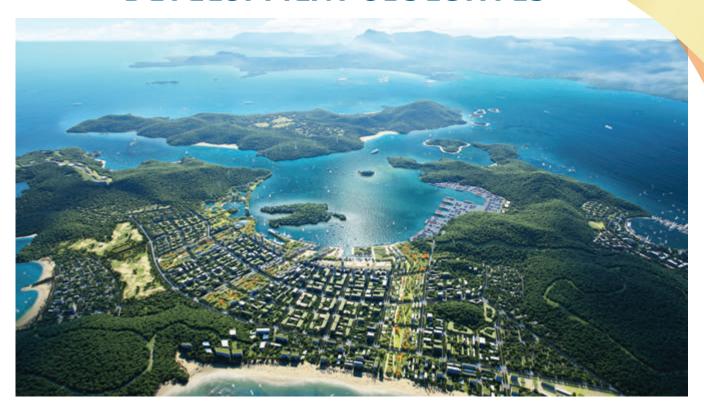
Markets and job promotion centers have connected and created thousands of jobs for workers in Khanh Hoa province



# OBJECTIVES AND ORIENTATIONS TO DEVELOP KHANH HOA



#### **DEVELOPMENT OBJECTIVES**



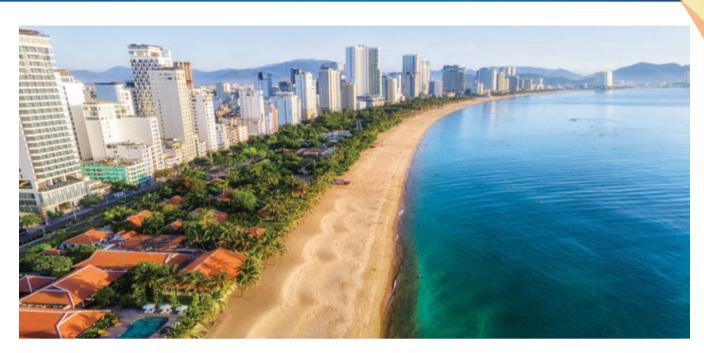
**By 2030,** Khanh Hoa will become a city directly under the central government; international sea tourism and service center; a growth pole, the center of the south central coast region, the central highlands and the country in terms of marine economy, high-tech industry, science and technology, innovation, human resource training and high-quality health care services. The province strives the GRDP per capita into the group of 15 highest provinces and cities in the country. Infrastructure is invested synchronously and modernly. The urban system is developed to be a modernity, smartness, sustainability, rich in identity urban with a some international-class cities. Local people will have a high standard of living, peace and happiness. Ecosystems and natural landscapes are protected and have the capacity to effectively adapt to climate change. National defense, security and sovereignty of the sea and islands are firmly guaranteed.

Vision to 2050: Khanh Hoa will be a major marine economic center of the country; a smart, environmentally friendly, identity city, on par with Asia; strives to become one of the leading coastal cities attracting tourists and have a worthy living environment of Asia with a synchronous infrastructure system. The economic, social and governance activities of the government will be operated mainly in the form of the digital economy and digital society. Manufacturing and service sectors will develop in a modern way with green and circular economic models. Social aspects will develop harmoniously. The environment and natural landscape are preserved, especially the marine and coastal environment. The province aims to be the forefront to implement the goal of reducing greenhouse gas emissions to "zero" by 2050. National defense and security, sovereignty over seas and islands will be maintained, secured and ensured for the society and the peaceful life of the people; the province will be the model of the connecting between socio-economic development and national defense and security assurance.

#### CÁC CHỈ TIÊU CỤ THỂ VỀ KINH TẾ ĐẾN NĂM 2030

Average GRDP growth from 2021 - 2030:	Reach 8.3%/year of which:  * Agriculture, forestry and fishery increase 2.4%/year  * Industry - construction increase 10%/year  * Services increase 8.7%/year.		
GRDP per capita by 2030	Reach 189 million VND (~ 9,000 USD)		
The economic structure	Agriculture, forestry and fishery: 7.3%		
	Industry - construction: 36.2%		
	Service: 48%		
	Product tax minus product allowance: 8.5%		
Average labor productivity growth in the period 2021-2030	Reach 7.0%/year		
Urbanization rate	Reach 70%		
Total tourist arrivals	Reached 13.8 million visitors of which:		
	● International tourist: 7 million		
	Domestic tourist: 6.8 million		
Digital economy	reach about 30% of GRDP by 2030		

# ORIENTATIONS FOR KHANH HOA DEVELOPMENT



#### NHA TRANG CITY TO BE THE CENTRIC MUNICIPALITY

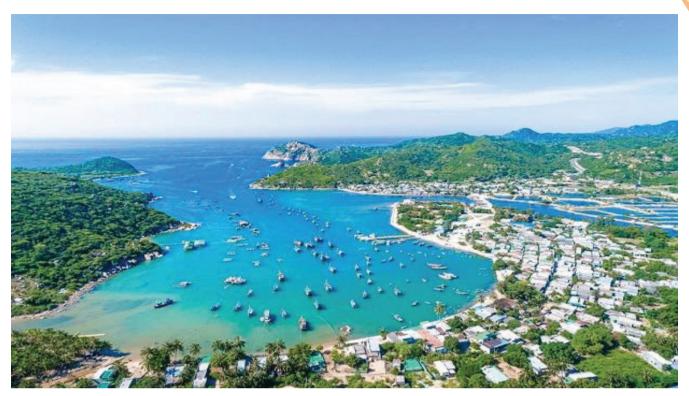
To develop Nha Trang city as an economic, political, cultural, social, scientific, technological and human resource training center; promote the further effective role of an important growth pole, the gateway for international integration of Khanh Hoa province. Rapidly develop smart cities with synchronous infrastructure and play the role of a center for education, training and high-quality healthcare in the region and the country. Thriving science, technology & innovation, forming a high-tech park, R&D center to attract leading domestic and foreign technology experts and companies. Continue to exploit the values of tourism, culture and services to develop diverse types of tourism associated with resorts, sightseeing attractions, historical monuments, entertainment and event organization, develop new services such as leisure travel, long-term accommodation combining medical care and health care for the elderly



DIEN KHANH DISTRICT TO BECOME AN ECOLOGICAL AND TRADITIONAL URBAN AREA

Dien Khanh belongs the central dynamic economic region, closely linked, complementary and mutual development with Nha Trang city. Dien Khanh is oriented to develop processing industries; clean agriculture; ecological agriculture associated with tourism; new provincial and regional healthcare centers; commercial services; entertainment; high technology associated with university training and enterprise incubators

# ORIENTATIONS FOR KHANH HOA DEVELOPMENT



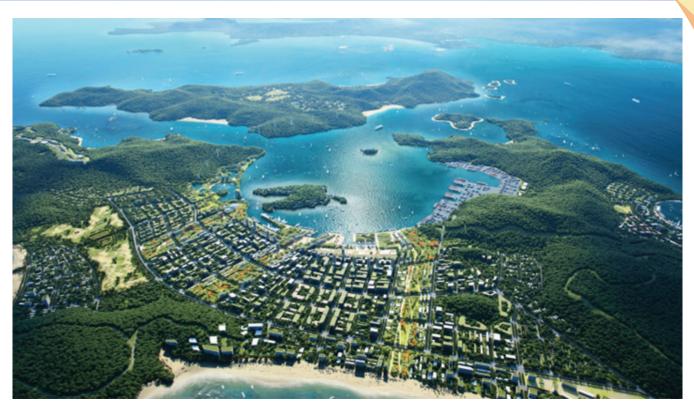
CAM RANH CITY TO BECOME THE TOURISM-LOGISTICS CITY

Main development orientation: this is the gateway cities to the south of Khanh Hoa Province. The advantages of the position of Cam Ranh International Airport, National Highway 1, North-South Highway, railway and sea (Cam Ranh International Port) will develop Cam Ranh Bay area as a key economic and social region associated with national defense and security. In particular, to develop Cam Ranh city to become a tourism - logistics city



**CAM LAM DISTRICT TO BECOME A WORLD-CLASS MODERN, ECOLOGICAL AIRPORT URBAN AREA**Orientation to form Cam Lam city to be a new urban to create a foundation for a new tourism center, financial and economic center of the province and the region.

### ORIENTATIONS FOR KHANH HOA DEVELOPMENT



VAN NINH DISTRICT TO BECOME A HIGH-CLASS BEACH TOURISM URBAN AREA

Van Ninh district is located in the northern area of Van Phong Bay with the main drivers for development including being located on the North-South highway route, near Tuy Hoa airport along with the advantage of deep and airtight of Dam Mon port and Van Phong bay. There is still a lot of potentials for development. Van Ninh district is oriented to form a northern gateway urban area of Khanh Hoa province and becoming a high-class marine tourism urban associated with the preservation and promotion of ecological and natural values of Van Phong Bay area, and is also a center of commercial, financial and logistics services

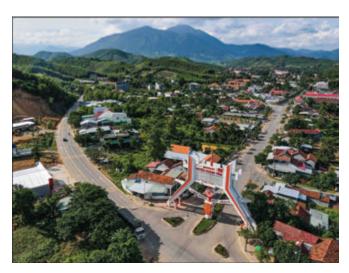




#### NINH HOA TOWN TO DEVELOP AS AN INDUSTRIAL CITY

The central area of Ninh Hoa town is a part of Van Phong Economic Zone. This area has commercial advantage as it locates on the National Highway 1A, the North-South Expressway, and the highway connecting Van Phong - Buon Ma Thuot. This area is also located near Nam Van Phong general port. According to Resolution 09-NQ/TW of the Politburo defining Ninh Hoa town as an industrial city, it will form an important industrial-port urban cluster in the north of Khanh Hoa province

# ORIENTATIONS FOR KHANH HOA DEVELOPMENT





#### **KHANH SON & KHANH VINH DISTRICTS**

Khanh Son & Khanh Vinh districts are oriented to develop to be ecological sub-urban of mountains and forests; an urban of tourism landscape & local specialties



#### TRUONG SA DISTRICT

Truong Sa district is the economic, cultural and social sea center of the country. Orientation for marine economic development: fisheries, fishery logistics services, etc., in association with national defense, security, and protection of the sovereignty of the sea and islands.

### ORIENTATION OF THE THREE ECONOMIC PILLARS OF THE PROVINCE

### 1. SERVICES

Develop high-quality service industry including tourism, finance, commerce, logistics, education and urban development. Khanh Hoa becomes a diversified and professional service center with sustainable sea tourism, high-class tourism products, transportation - logistics services and smart urban development

- Develop a variety of tourism products associated with environmental protection and develop supporting industries and occupations including sea and island tourism, forest tourism, community ecology tourism, healthcare tourism, and cultural and spiritual heritage tourism. In particular, focus on developing coastal tourist areas, invest in effective exploitation of cultural, sports and entertainment services to create high quality, branded and competitively domestic and international tourism; build intra-provincial, inter-provincial and international tourism routes associated with tourist zones and spots in the region
- Develop logistics into an important economic sector of the province. Focus on developing the general and specialized ports for large ships in Van Phong and Cam Ranh, create a driving force for the economy in the South Central Coast and Central Highlands. Focus on high-quality logistics services capable of connecting with domestic and foreign logistics centers. Develop service sectors that provide inputs and use outputs of transport and logistics services (distribution services; tourism services; human resource training services for transport service subdivisions); telecommunications services, in which the development of services for maritime transport and other services such as e-logistics, e commerce, financial banking services are prioritized. Put the priority for the development of services associated with goods trading, import and export services and accompanied services.

- Implement digital applications on the basis of effectively promoting scientific and technological achievements and the Industrial Revolution 4.0 to improve the quality and diversification of smart social products and services: healthcare, education, finance - banking in the direction of process innovation and enhance the application of information technology; diversify the types of medical examination and treatment; improve the quality of services supporting enterprises, production and business support.



### ORIENTATION OF THE THREE ECONOMIC ILLARS OF THE PROVINCE

### 2. INDUSTRY

Develop the processing and manufacturing industries; energy; information technology and telecommunications; supporting industries. Attracting the industries applying high technology, environmentally friendly and enhancing digital transformation, effectively participating in all the sectors of the digital economy.

The period 2021-2030: focus on the industries in the following order of priority: (1) Agro-forestry-fishery processing industry and high-quality food; (2) High-tech mechanical engineering industry (mainly shipbuilding); (3) Clean energy, renewable energy, oil and gas processing industry; (4) Electronics, telecommunications, and semiconductor industry; (5) Supporting industry for mechanical engineering, electronics, telecommunications, semiconductors, textiles and footwear; (6) Biotechnology industry, vaccine production and marine medicinal herbs; (7) Deep processing of construction material.



### ORIENTATION OF THE THREE ECONOMIC PILLARS OF THE PROVINCE

### 3. AGRICULTURE & AQUACULTURE

Develop agriculture in the direction of large-scale concentration, enhance the application of high technology and digital technology in association with processing, value chain consumption; improve quality, efficiency, competitiveness and proactively international integration. Restructure agriculture, forestry, fisheries and aquaculture in association with the processing industry to ensure sustainability and high efficiency. Form and develop the key areas specializing in the production of vegetables, fruit trees, and aquaculture; develop the production of goods in the value chain; enhance the application of science and high technology, clean agricultural production, and organic agriculture. Implement well the management and protection of forests, sustainable use and development of forest and land areas according to the planning.

Develop a sustainable, high-value fishery industry, synchronized with the supporting sectors such as providing fisheries varieties, science and technology, and human resources training. Promote the role of a major fisheries so that the South Central Coast and Truong Sa fishing grounds, Khanh Hoa province could develop into a spearhead area in offshore fishing and fisheries logistics of the region. In addition, develop high-value aquaculture, especially high-tech marine farming associated with product processing, brand building and promoting.



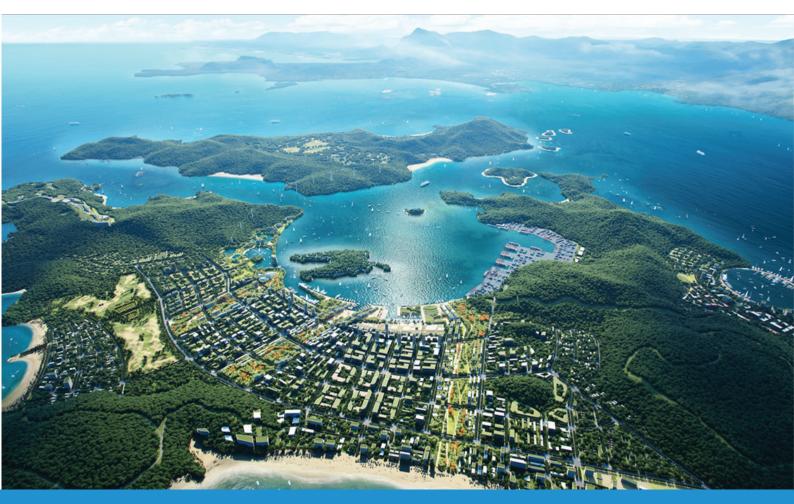
### ORIENTATION OF THREE DYNAMICAL ZONES ASSOCIATED WITH THREE LARGE SEA BAYS

#### **VAN PHONG ECONOMIC ZONE**

Develop Van Phong Economic Zone into a modern marine economic center. Organize the economic zone into two areas: North Van Phong and South Van Phong.

North Van Phong area becomes a world-class tourism and resort area. Develop high-class marine tourism to exploit maximum value from the advantage of location and landscape of the area. Call for the investment in resorts targeting the high-end customer segment along with harmonious design with the natural landscape and operated according to international standards of sustainability of the tourism industry. Build a harbor for luxury cruise and yachts. Develop seaports and port logistics services. Long-term orientation to develop international transshipment ports when qualified. Well implement the conservation of biodiversity and protect tourism resources sustainability.

South Van Phong area becomes an industrial center associated with seaports, along with urban projects and coastal tourism services. Focus on attracting the construction and business projects of industrial park infrastructure, key industrial projects with key sectors such as high-tech industry, energy, oil and gas processing, shipbuilding, processing industry, manufacturing, auxiliary industries. Develop cargo ports associated with the logistics center in South Van Phong to serve both the Central Highlands and the South Central Coast.

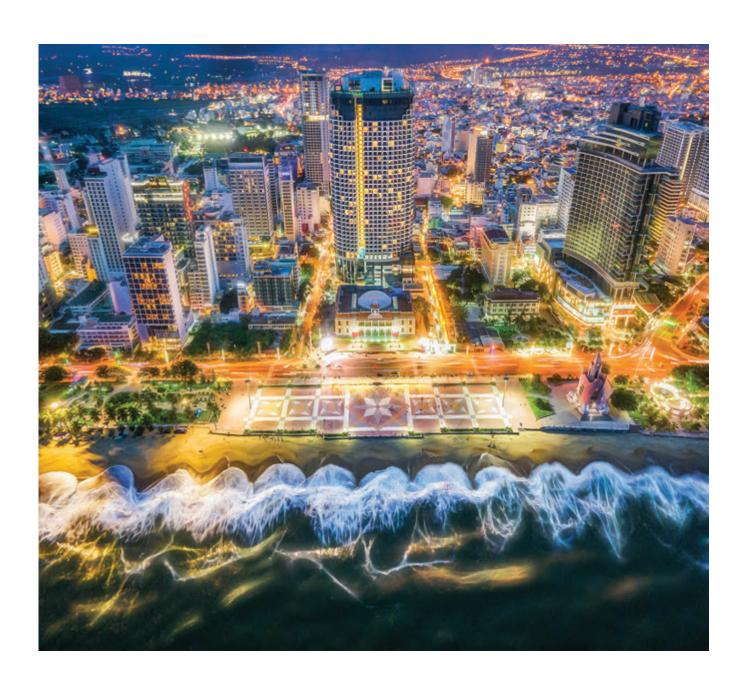




### **DORIENTATION OF THREE DYNAMICAL ZONES**ASSOCIATED WITH THREE LARGE SEA BAYS

#### **DYNAMICAL ZONE: NHA TRANG CITY**

**Develop Nha Trang City** as an economic, political, cultural, social, scientific, technological and human resource training center; promoting the further effective role of an important growth area, a gateway for international integration of Khanh Hoa province



### ORIENTATION OF THREE DYNAMICAL ZONES ASSOCIATED WITH THREE LARGE SEA BAYS

#### **DYNAMICAL ZONE: CAM RANH BAY**

Develop **Cam Ranh Bay** area as a key economic and social area associated with national defense and security; in which, Cam Ranh will be developed as a tourism - logistics urban area, Cam Lam district will become a modern, ecological and world-class airport





### **ECONOMIC CORRIDORS**

- North South Economic Corridor is part of the North South economic corridor of the country. This is the main economic corridor of Khanh Hoa province associated with the North-South transport axis which connects 3 development dynamics zones and links the coastal urban chain, gateway infrastructure such as seaports, seaports, etc
- East-West Economic Corridor (on the basis of Highway 26, Highway 26B and Khanh Hoa Buon Ma Thuot Highway): Connect urban development areas, service, tourism, and production centers, coastal industry with the inland area of the province; connect Nha Trang Van Phong area with Dak Lak province
- Nha Trang Dien Khanh Khanh Vinh Corridor (on the basis of National Highway 27C and Highway Nha Trang (Khanh Hoa) Lien Khuong (Lam Dong): Enhance the the pervasive effect of development from Nha Trang city; general connection in urban areas, services, tourism, industry and agriculture; connect Nha Trang, Dien Khanh, Khanh Vinh areas with Lam Dong province
- Cam Ranh Cam Lam Khanh Son Corridor (on the basis of DT.656 route): Connect and spread the development from coastal areas, plains with a focus on Cam Ranh city and Cam Lam new urban area with Khanh Son mountainous area; connect sea-island tourism with mountain, forest and cultural eco-tourism; connection between agriculture processing industry





# MECHANISMS, PREFERENTIAL POLICIES, REGIONAL PECULIARITIES

Resolution No. 55/2022/QH15 dated June 16, 2022 of the National Assembly on piloting some preferential mechanisms, policies and peculiarities of Khanh Hoa province development includes 05 groups of policies with 11 specific policies:

- Group of policies on financial management and state budget, including 04 policies:
- (1) To be supplemented by the central budget with the objective of increasing revenues; (2) Increase loan balance (borrowed through the issuance of local government bonds); (3) To be allocated additional expenditures calculated according to the population norm when formulating regular expenditure estimates; (4) Provincial People's Councils may decide to allow districts, towns and cities to use their budget to support Khanh Son and Khanh Vinh districts
- **Group of policies on planning management, including O1 policy:** The locality is entitled to decide to adjust the local general planning on construction of functional areas and the general urban planning
- **Group of policies on land management, including 03 policies:** (1) The locality is allowed to decide to change the using purpose of rice land under 500 hectares, change the using purpose of production forests under 1,000 hectares as authorized by the Prime Minister; (2) Prepare for land acquisition in Van Phong Economic Zone and Cam Lam district; (3) Separating compensation, support, resettlement and site clearance projects from public investment projects
- Group of policies for the development of Van Phong Economic Zone, including O1 major policy that regulates the main contents: : (1) Priority industries to attract to Van Phong Economic Zone associated with conditions for strategic investors; (2) The sequence and procedures for registration of project implementation and selection of strategic investors; (3) Preferential policies and obligations for selected strategic investors;
- Group of policies on marine economic development in Khanh Hoa province, including **O2 policies:** (1) Develop marine aquaculture within the sea area managed by Khanh Hoa province; (2) Establishment of Khanh Hoa Fisheries Development Support Fund

THÔNG TIN CHI TIẾT XIN VUI LÒNG QUÉT MÃ VÀ TRUY CẬP



### MECHANISMS, PREFERENTIAL POLICIES, REGIONAL PECULIARITIES

After the National Assembly's Resolution No. 55/2022/QH15 dated June 16, 2022 on piloting a number of specific mechanisms and policies for the development of Khanh Hoa province was issued, the Government and The People's Council and People's Committee of Khanh Hoa province have concretized by the following regulations:

#### **Decisions of the Prime Minister:**

- (1) Decision No. 20/2022/QD-TTg dated October 12, 2022 on piloting decentralization of approval authority, sequence and procedures for approval of local adjustment of general planning for construction of functional zones, local adjustment of general urban planning in Khanh Hoa province;
- (2) Decision No. 23/2022/QD-TTg dated November 18, 2022 on pilot regulations on the sequence and procedures of deciding on the policy of changing forest use purpose to other purpose under the authority of the Prime Minister. The Government authorizes for the People's Council of Khanh Hoa province in Resolution No. 55/2022/QH15 approved by the XV National Assembly at the 3rd Session
- (3) Decision No. 6/2023/QD-TTg dated February 24, 2023 on pilot regulations on the sequence and procedures for approving the change of land use purpose for rice cultivation with a scale of less than 500 hectares under the jurisdiction of the Prime Minister. The Prime Minister authorizes for the People's Council of Khanh Hoa province.

#### Resolutions of the People's Council of Khanh Hoa province:

- (1) Resolution No. 9/2022/NQ-HDND dated September 23, 2022 promulgating a list of public investment projects to pilot the separation of compensation, support, resettlement and site clearance projects from the public investment projects in Khanh Hoa province;
- (2) Resolution No. 10/2022/NQ-HDND dated September 23, 2022 regulating the use of local budgets to carry out investigation, survey, measurement, tally and verify the origin of land and properties attached to land when the Government acquires land in Van Phong economic zone and Cam Lam district, Khanh Hoa province;
- (3) Resolution No. 17/2022/NQ-HDND dated November 15, 2022 allows districts, towns and cities in the province to use the budget of districts, towns, cities and other legal sources to support Khanh Vinh and Khanh Son districts;
- (4) Resolution No. 24/2022/NQ-HDND dated November 15, 2022 stipulates the sequence and procedures for preparing for land acquisition in Van Phong Economic Zone and Cam Lam district in the shortened order and procedures;
- (5) Resolution No. 133/NQ-HDND dated December 9, 2022 approves the preliminary scheme for issuing local government bonds of Khanh Hoa province in 2023.

#### Decisions of Khanh Hoa Provincial People's Committee:

- (1) Decision No. 30/2022/QD-UBND dated December 30, 2022 on detailed regulations on the form of information disclosure for projects attracting strategic investors to Van Phong Economic Zone;
- (2) Decision No. 3101/QD-UBND dated November 16, 2022 on authorization to perform a number of government management tasks of the environment for investment projects in Van Phong Economic Zone and other industrial parks under the jurisdiction of the provincial People's Committee.





#### SCIENCE AND TECHNOLOGY

### EDUCATIONAL URBAN AREA PROJECT, TECHNOLOGY DEVELOPMENT AND SOFTWARE PRODUCTION

- Industry/field: Urban development
- Investment objective/efficiency:
  - Investing in inter-schools providing advanced educational philosophy and methods;
  - Invest in a software center in order to turn Khanh Hoa into a center of software production using quality local resources and to attract foreign experts to work and live in Nha Trang;
  - Invest in housing for officials and experts
- Location: Phuoc Dong Commune, Nha Trang City
- VN2000 or Google Maps coordinates: 12.218697, 109.156030
- Project information:
  - 33 km from Cam Ranh International Airport
  - 8 km from the city center
  - 7 km from Nha Trang Station
- Area (ha): 120
- Land status: State-managed land, agricultural land and existing residential areas
- **Conformity with planning:** orientation of the general planning of Nha Trang city to 2045; subdivision plan of Phuoc Dong residential area.
- Project scale: According to the investor's proposal
- Total investment capital (billion VND): According to the investor's proposal
- Form of selection: the investor is selected according to Investment Law







#### SCIENCE AND TECHNOLOGY

### DEVELOPMENT ORIENTATION OF SCIENCE AND TECHNOLOGY CENTER AT INTERNATIONAL LEVEL (GLOBAL INTELLIGENCE CENTER)

- Industry/field: Science and Technology
- Investment objective/efficiency: Oriented to build a world-class science and technology center and attract world-class educational and medical institutions in Cam Lam district, creating a foundation for Khanh Hoa to become the center of the region and the country in science and technology, innovation, human resource training and high-quality healthcare
- Location: Cam Lam District
- VN2000 or Google Maps coordinates: 12.056623, 109.171957
- Project information: 4 km from center of Cam Lam district
- Land status: State-managed lands, residential land (with existing houses) and agricultural land currently used by the residents
- Conformity with planning: in line with the development orientation according to Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics, based on which the planning is being perfected and the investment policies is being proposed
- Project scale:
   According to the investor's proposal.
- Total investment capital (billion VND):
   Depending on the project scale
- Form of selection: the investor is selected according to Investment Law







#### **EDUCATION & TRAINING**

#### INTER-LEVEL EDUCATIONAL COMPLEX

- Industry/Field: Education & Formation
- **Investment objective/ efficiency:** Development of high-quality educational training for the region
- Location: My Gia urban area, Vinh Thai commune,
   Nha Trang city
- VN2000 or Google Maps coordinates: 12.242810, 109.168329
- Project information:
  - 38 km from Cam Ranh International Airport
  - 4 km from city center
  - 3 km to Nha Trang Station
- Area (ha): 5.4
- Land status: State-managed land
- Conformity with planning: Land lot in zone 7 under the detailed planning (1/500 scale) of My Gia urban area
- Project scale:
   According to detailed plan of 1/500 scale
- Total investment capital (billion VND): 1.000
- Form of selection: Auction of land use rights







#### **CULTURE, TRADE & SERVICES**

### URBAN AREA - NGOC THAO HILLOCK TRADE CENTER AND NHAT TRI HILLOCK ART PERFORMANCE AREA

- Industry/field: Trade and services
- Investment objective/ efficiency: Building a synchronous urban area in terms of infrastructure to improve the quality of residents' lives, taking advantage of the landscape location to build the Nhat Tri Hillock Art Performance Area
- Location: Ngoc Hiep Ward, Nha Trang City
- VN2000 or Google Maps coordinates: 12.263711, 109.185031
- Project information:
  - 38 km from Cam Ranh International Airport
  - 2 km from city center
  - 3 km to Nha Trang Station
- Area (ha): 60
- Land status: Existing residential area
- Conformity with planning: General planning orientation of Nha Trang City until 2045
- **Project scale:** According to the investor's proposal
- Total investment capital (billion VND):
   According to the investor's proposal
- Form of selection: the investor is selected according to Investment Law



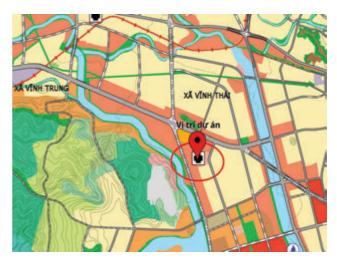




#### **HEALTHCARE**

#### PROJECT OF HIGH QUALITY INTERNATIONAL GENERAL HOSPITAL

- Industry/field: Urban development
- Investment objective/ efficiency:
   Invest in building a high-quality general hospital according to 5-star international standards
- Location: My Gia urban area, Vinh Thai commune,
   Nha Trang city
- VN2000 or Google Maps coordinates:
   12.239382, 109.164626
- Project information:
  - 38 km from Cam Ranh International Airport
  - 4 km from city center
  - 3 km to Nha Trang Station
- Area (ha): 2.31
- Land status: State-managed land
- Conformity with planning: as a part of the land lot BVO3 under the detailed planning (1/500 scale) of the My Gia urban area
- Project scale:
   According to detailed planning, 1/500
- Total investment capital (billion VND): 1000
- Form of selection: Auction of land use rights







#### **ENVIRONMENT**

#### VINH LUONG WASTE FACTORY PROJECT

- **Industry/field:** Environment
- Investment objective/investment efficiency:
   Invest in building an energy recovery from waste treatment plant with advanced technology to ensure meeting the environmental criteria. Priority to the processing plants applying advanced technology from Europe
- Location: Vinh Luong Commune, Nha Trang City
- VN2000 or Google Maps coordinates: 12.314718, 109.180650
   Coordinates (FPT export): (X:12.3147; Y:109.181)
- Project information:
  - 50 km from Cam Ranh International Airport
  - 10 km from the city center
  - 10 km from Nha Trang Station
- Area (ha): 6.5
- Land status: Perennial cropland
- Conformity with planning: Decision No. 2891/QD-UBND dated October 26, 2020 approving the project of adjusting the solid waste management planning in Khanh Hoa province to 2030
- Project scale: According to the investor's proposal
- Total investment capital (billion VND): 2,500
- Form of selection: the investor is selected according to Investment Law







#### **TOURISM**

### DEVELOPMENT ORIENTATION OF THE LUXURY RESORT AND RECREATION WITH GOLF COURSE HON LON - KHAI LUONG

- Industry/field: Tourism
- Investment objective/investment efficiency:
   Develop eco-tourism convalescence, thematic green park, entertainment activities, sport activities, high-class golf course; exploit the landscape of mountains, islands and beaches to create products and services, high-class resorts with outing and ocean exploration
- Location: Van Thanh Commune, Van Ninh District, Khanh Hoa Province
- VN2000 or Google Maps coordinates: 12°36'41.65"N, 109°21'16.60"E
- Project information:
  - 130 km from Cam Ranh International Airport
  - 100 km from the Nha Trang city
- Area (ha): 1.200
- Land status: Forest land for production, agricultural land and other land
- Conformity with planning: A part of subdivision 1 and subdivision 2 in the Adjustment project of General Planning of Van Phong Economic Zone to 2040, vision to 2050
- Project scale and investment capital:
   According to the investor's proposal
- Form of selection:

The investor is selected according to Investment Law and Resolution No. 55/2022/QH15 dated June 16, 2022 of the National Assembly.







#### **URBAN - TOURISM - SERVICES**

#### **URBAN AREA ALONG CAM RANH BAY**

- · Industry/field: Urban development
- Investment objective/ efficiency: Creation of a new, modern and complete urban area satisfying the needs of accommodation, entertainment and relaxation. This will be an urban area and marine eco-resort along Cam Ranh Bay with a land use scale of 12.503.547 m2
- Location: Cam Ranh City
- VN2000 coordinates or Google Maps:

Area 1: 1325590,5058;602574,7029

Area 2a:1317032,22;596145,00

Area 2b:1317471,3187;599295,3127

Area 3a: 1322812,21;602520,86

Area 3b: 1326697,0292;602931,0582

• Project information:

6 km from Cam Ranh International Airport; 7km from international terminal

- Area (ha): 1.250
- Land status: Land for aquaculture, residence and managed by the residents
- Conformity with planning: Project of subdivision planning adjustment of 1/2000 scale of Urban Area along Cam Ranh Bay (Areas 1, 2 3) approved by the Cam Ranh People's Committee under Decisions No.: 667/QĐ-UBND; 668/QĐ-UBND; và 669/OĐ-UBND dated 01/08/2022
- Project scale: as per the investor's proposal
- Total investment capital (billion VND): 85.294
- Form of selection: the investor is selected according to the provisions of the Law on Investment







#### **URBAN - TOURISM - SERVICES**

#### **DEVELOPMENT ORIENTATION OF CAM LAM NEW URBAN AREA**

- Industry/field: Urban development
- Investment objective/efficiency:Implemented according to the orientation of Resolution 09-NQ/TW, thereby Cam Lam district is oriented to be a modern, ecological and world-class airport urban area
- Location: Cam Lam District
- VN2000 coordinates or Google Maps: 12.089824, 109.148861
- Project information:
   5km from Cam Ranh International Airport
- Area (ha):14.000
- Land status: Agricultural land, residential land, state-managed land...
- Conformity with planning: In line with the development oriented by Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics.
   The planning is currently being completed, and the investment policy is being proposed
- Project scale: Development of new urban areas; world-class amusement park
- Total investment capital (billion VND):
   According to the investor's proposal
- **Form of selection:** the investor is selected according to the provisions of the Law on Investment







#### **URBAN - TOURISM - SERVICES**

### DEVELOPMENT ORIENTATION OF THE URBAN AREA PROJECT ALONG CAI RIVER OF NHA TRANG

- Industry/field: Urban developme
- Investment objective/ efficiency:

Orientation to develop an urban area with synchronous technical infrastructure along Cai River, which helps for not only improvement of the landscape and environment, enhancement of flood drainage and prevention from landslides in this area, but also creating the motivation for development of economy , tourism and especially from which projects and residential areas adjacent to this area will also get benefits

- Location: Nha Trang city (700ha) and Dien Khanh district (300ha)
- VN2000 or Google Maps coordinates:
   12.280838, 109.141932
- Project information: Located in the west of Nha Trang city, 10km from the city center, 40km from Cam Ranh international airport
- Area (ha): 1.000
- Land status: Residential land, agricultural land
- Conformity with planning: In line with the development oriented by Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics. The planning is currently being completed, and the investment policy is being proposed
- **Project scale:** According to the investor's proposal
- Total investment capital (billion VND):
   According to the investor's proposal
- **Form of selection**: the investor is selected according to the provisions of the Law on Investment







#### **URBAN - TOURISM - SERVICES**

#### **DEVELOPMENT ORIENTATION OF NHA PHU LAGOON ECOLOGICAL RESORT**

- Industry/field: Urban development
- Investment objective/efficiency: Oriented to develop and build a high-class resort, combining health rehabilitation associated with nature according to international operation standards
- Location: Ninh Ich and Ninh Phu communes, Ninh Hoa town
- VN2000 or Google Maps coordinates: 12.390949, 109.232213
- Project information: Located in the north of Nha Trang city, 25km from the city center, 50km from Cam Ranh international airport
- Area (ha): 9,000 (including water surface)
- Land status: Land for aquaculture, residence, water surface and Hon Thi island cluster
- Conformity with planning: In line with the development oriented by Resolution No. 09-NQ/TW dated
  January 28, 2022 of the Ministry of Politics. The
  planning is currently being completed, and the
  investment policy is being proposed.
- **Project scale:** According to the investor's proposal
- Total investment capital (billion VND): According to the investor's proposal.
- **Form of selection:** the investor is selected according to the provisions of the Law on Investment







#### **URBAN - TOURISM - SERVICES**

#### DEVELOPMENT ORIENTATION OF THE ECO-URBAN AREA OF DIEN KHANH – KHANH VINH

- Industry/field: Urban development
- Investment objective/ efficiency: Oriented to be an ecological urban area combining traditional and modern cultural tourism, with synchronous infrastructure, effectively exploiting the land terrain - landscape associated with unique urban spatial organization, local characteristics. Creating new urban areas on the basis of building new residential areas, resettlement areas, embellishing existing residential areas, investing in new construction of social and urban infrastructure works such as schools, hospitals, commercial areas, offices, parks, tourist service works
- **Location:** Dien Tho Commune, Dien Khanh District Song Cau Commune, Khanh Vinh District.
- VN2000 or Google Maps coordinates: 12.268603, 108.983431
- Project information: Located on Highway 27C connecting Nha Trang - Da Lat, 25 km from Nha city, about 40 km from Cam Ranh airport
- Land status: Agricultural land, residential land, productive forest land
- Conformity with planning:
   In line with the development oriented by Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics. The planning is currently being completed, and the investment policy is being

proposed

- Project scale: According to the investor's proposal.
- Total investment capital (billion VND): According to the investor's proposal
- **Form of selection:** the investor is selected according to the provisions of the Law on Investment







#### **INFRASTRUCTURE**

#### EXPRESSWAY NHA TRANG (KHANH HOA) – LIEN KHUONG (LAM DONG)

- Industry/field: Transport
- Investment objective/ efficiency: Building an expressway connecting the two provinces of Khanh Hoa Lam Dong according to the Road Network Planning of 2021 2030, with a vision to 2050 approved by the Prime Minister under Decision No. 1454/QD-TTg dated September 1, 2021
- Location:
   Khanh Hoa Province and Lam Dong Province
- VN2000 or Google Maps coordinates: 12.232869, 109.029112
- Project information: About 65km from Cam Ranh International Airport, about 30km from Nam Van Phong General Port
- Area (ha): 700
- Land status: Uncleared land (managed by the residents, forest land,...)
- Conformity with planning: Road network planning of 2021 - 2030, with a vision to 2050 approved by the Prime Minister under Decision No. 1454/QD-TTg dated September 1, 2021
- Project scale: Length: 85km, road class 80-120 according to Vietnam standard 5729-2012 designed speed 80-120km/h, 04 lanes
- Total investment capital: 20,000 billion VND
- Selection form: PPP







#### **INFRASTRUCTURE**

### DEVELOPMENT ORIENTATION OF VAN PHONG INTERNATIONAL AIRPORT

- Industry/field: Airport
- Investment objective/efficiency:
   Investment of construction and trading in airport
- Location: Van Thang commune, Van Khanh, Van Ninh district, Khanh Hoa province
- VN2000 or Google Maps coordinates: 12°44'3.56"N , 109°17'1.48"E
- Project information: about 130 km from Cam Ranh International Airport, about 100 km from Nha Trang city
- Area (ha): 500-550 ha
- Land status: land for aquaculture, water surface
- Land suitability: as a part of subdivision 8 of adjustment project of General Planning of Van Phong Economic Zone up to 2040 with a vision to 2050
- Project scale and investment capital (billion VND): According to the investor's proposal
- Form of selection: the investor is selected according to the provisions of the Law on Investment and Resolution No. 55/2022/QH15 dated 16/06/2022 by the National Assembly







#### **INFRASTRUCTURE**

### DEVELOPMENT ORIENTATION OF DAM MON – BAC VAN PHONG INTERNATIONAL TOURIST SEAPORT

- Industry/field: Sea port
- Investment objective/ efficiency:
   Investment of construction and trading in passenger terminal (maritime), international tourist, seaport logistics
- Location: Van Thanh Commune, Van Ninh District, Khanh Hoa province
- VN2000 or Google Maps coordinates: 12°39'24.99"N 109°24'33.10"E
- Project information: about 130km from Cam Ranh International Airport, about 100 km from Nha Trang City
- Area (ha): 30-50 ha
- Land status: land for agriculture, land used by the residents and other land types
- Land suitability: as a part of subdivision 3 of adjustment project of General Planning of Van Phong Economic Zone up to 2040 with a vision to 2050
- **Project scale and investment capital :** According to the investor's proposal.
- Form of selection: the investor is selected according to the provisions of the Law on Investment and Resolution No. 55/2022/QH15 dated 16/06/2022 by the National Assembly







#### **INFRASTRUCTURE**

### DEVELOPMENT ORIENTATION OF NAM VAN PHONG GENERAL AND CONTAINER PORT

- Industry/field: Sea port
- Investment objective/ efficiency:
   Investment of construction and trading in sea port area of 1st classification, receiving and transportation of general cargo, bulk cargo and international container
- **Location:** Ninh Phuoc commune, Ninh Hoa town, Khanh Hoa province
- VN2000 or Google Maps coordinates: 12°26'25.83"N 109°17'16.57"E
- Project information: about 95km from the Cam Ranh international airport, approximated 55 km from Nha Trang City
- Area: 500-600 ha
- Land status: land for agriculture, land used by the residents and other land types
- Land suitability: as a part of subdivision 19 of adjustment project of General Planning of Van Phong Economic Zone up to 2040 with a vision to 2050
- Project scale and investment capital (billion VND):
   According to the investor's proposal
- Form of selection: the investor is selected according to the provisions of the Law on Investment and Resolution No. 55/2022/QH15 dated 16/06/2022 by the National Assembly







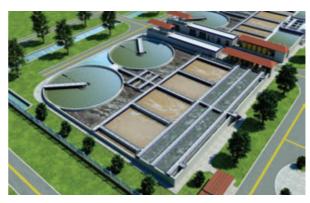
#### **INDUSTRIAL ZONE DEVELOPMENT**

#### **DEVELOPMENT ORIENTATION OF NINH SON INDUSTRIAL ZONE**

- Industry/field: Industrial park infrastructure
- Investment objective/efficiency:
  - Oriented to be a Clean Industrial Park
  - The new development is expected up to 2030 since all conditions are met and after 2030
- Location: Villages 1,2 & 5, Ninh Son commune,
   Ninh Hoa Town
- VN2000 or Google Maps coordinates: 12.617971, 109.135741
- Project information: In Van Phong EconomicZone, about 65km from Cam Ranh International Airport, about 15km from Nam Van Phong General Port
- Area (ha): 480
- Land status: Almost land for rural residence and agriculture
- Land suitability: In conformity with Khanh Hoa provincial master plan for the period of 2021-2030, with a vision to 2050
- Scale of the project: Clean Industrial Park
- Total investment capital (billion VND):
   According to the investor's proposal
- Form of selection: Approval of the investment policy or selecting investor in accordance with the Law on Investment
- Authority to approve investment policies:
   Prime Minister







#### INDUSTRIAL ZONE DEVELOPMENT

#### DEVELOPMENT ORIENTATION OF NINH XUAN INDUSTRIAL ZONE

- Industry/field: Industrial park infrastructure
- Investment objective/ efficiency:
  - Oriented to be a General Industrial Park and a Supporting Industrial Zone
  - The new development is expected up to 2030 since all conditions are met and after 2030
- Location: Ninh Sim commune, Ninh Xuan commune, Ninh Tay commune, Ninh Hoa town
- VN2000 or Google Maps coordinates: 12.505231, 109.007800
- Project information: 65 km from Cam Ranh International Airport, 30 km from Nam Van Phong General Port
- Area (ha): 1.000
- Land status: Almost land for agriculture, annual crops, rural residence. There is an existing sugarcanes field, fruit trees and other crops
- Land suitability: In conformity with Khanh Hoa provincial master plan for the period of 2021-2030, with a vision to 2050
- Scale of the project: general industrial park or supporting industrial park
- Total investment capital (billion VND):
   According to the investor's proposal
- Form of selection: Approval of the investment policy or selection of investor in accordance with the Law on Investment
- Authority to approve the investment policy:
   Prime Minister







#### INDUSTRIAL ZONE DEVELOPMENT

#### **DEVELOPMENT ORIENTATION OF NINH THO INDUSTRIAL ZONE**

- Industry/field: Industrial park infrastructure
- Investment objective/investment efficiency:
  - Oriented to be an Industrial Park Urban Service / Electronic Informatics industry, mechanical engineering, manufacturing supporting products for high-tech industry, supporting industry, food industry, Industry manufacturing building materials
  - The new development is expected up to 2030 since all conditions are met and after 2030
- Location: Ninh Tho commune, Ninh Hoa town
- VN2000 or Google Maps coordinates: 12.526450, 109.174254
- Project information: In Van Phong Economic Zone, about 75km far from Cam Ranh International Airport, about 5km from Nam Van Phong General Port
- Area (ha): 370
- Land status: Almost agricultural land and rural residential land
- Land suitability: Belonging to subdivision 17 of the adjustment project of General Planning of Van Phong Economic Zone to 2040, with a vision to 2050
- Scale of the project:
   Infrastructure of the Industrial Park
- Total investment capital (billion VND): According to the investor's proposal
- Form of selection: Approval of the investment policy or selecting investor in accordance with the Law on Investment
- Authority to approve investment policies:
   Prime Minister







#### INDUSTRIAL ZONE DEVELOPMENT

#### ORIENTATION DEVELOPMENT OF VAN LUONG INDUSTRIAL ZONE

- Industry/field: Industrial park infrastructure
- Investment objective/efficiency:
  - Orientation to build infrastructure of high-tech industrial zones, information technology.
  - The new development is expected up to 2030 since all conditions are met and after 2030
- Location: Van Luong Commune, Van Ninh District
- VN2000 or Google Maps coordinates: 12.687210, 109.183683
- Project information:

Located in Van Phong Economic Zone, about 90km from Cam Ranh International Airport, about 30km from Nam Van Phong General Port

- Area (ha): 200
- Land status: Almost agricultural land and other types of land
- Planning suitability: Belonging to subdivision 10 of the Adjustment project of the General Planning of Van Phong Economic Zone to 2040, with a vision to 2050
- Project scale: infrastructure of high-tech industrial park
- Total investment capital (billion VND):

Form of selection: Approving the investment policy or selecting investors in accordance with the Law on Investment

Authority of investment policies approval:

Prime Minister







#### INDUSTRIAL ZONE DEVELOPMENT

#### ORIENTATION DEVELOPMENT OF NINH DIEM 1 INDUSTRIAL ZONE

- Industry/field: Industrial park infrastructure
- Investment objective/ efficiency:
  - Orientation to build industrial park urban service/electronic informatics industry, mechanical engineering, manufacturing supporting products for hi-tech industry, supporting industry, food industry, construction material manufacturing industry.
  - The new development and expansion are expected up to 2030 since all conditions are met and after 2030
- Location: Ninh Diem commune, Ninh Hoa town
- VN2000 or Google Maps coordinates: 12.533432, 109.200460
- Project information: In Van Phong Economic Zone, about 75km from Cam Ranh International Airport, about 5km from Nam Van Phong General Port
- Area (ha): 250
- Land status: Almost agricultural land and other types of land
- Planning suitability: Belonging to subdivision 17 of the Adjustment project of General Planning of Van Phong Economic Zone to 2040, with a vision to 2050
- Scale of the project:
  Infrastructure of the Industrial Park
- Total investment capital (billion VND): According to the investor's proposal
- Form of selection: Approving the investment policy or selecting investors in accordance with the Law on Investment
- Authority of investment policies approval:
   Prime Minister





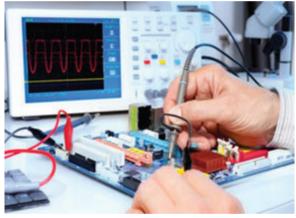


#### INDUSTRIAL ZONE DEVELOPMENT

#### ORIENTATION DEVELOPMENT OF NINH DIEM 2 INDUSTRIAL ZONE

- Industry/field: Industrial park infrastructure
- Investment objective/ efficiency:
  - Orientation to build industrial park urban service / electronic informatics industry, mechanical engineering, manufacturing supporting products for high-tech industry, supporting industry, food industry, construction materials manufacturing industry
  - The new development is expected up to 2030 since all conditions are met and after 2030
- Location: Ninh Diem commune, Ninh Hoa town
- VN2000 or Google Maps coordinates: 12.524071, 109.204587
- Project information: In Van Phong Economic Zone, about 75km from Cam Ranh International Airport, about 5km from Nam Van Phong General Port
- Area (ha): 215
- Soil status: Almost agricultural land and other types of land
- Planning suitability:
  - Belonging to subdivision 17 of the Adjustment project of General Planning of Van Phong Economic Zone to 2040, with a vision to 2051
- **Scale of the project:** Infrastructure of the Industrial Park.
- Total investment capital (billion VND): According to the investor's proposal.
- Form of selection: Approving the investment policy or selecting investors in accordance with the Law on Investment.
- Authority of investment policies approval:
   Prime Minister







#### INDUSTRIAL ZONE DEVELOPMENT

#### ORIENTATION DEVELOPMENT OF THE NINH DIEM 3 INDUSTRIAL ZONE

- Industry/field: Industrial park infrastructure
- Investment objective/ efficiency:
  - Orientation to build industrial park urban service/electronic informatics industry, mechanical engineering, manufacture of supporting products for high-tech industry, supporting industry, food industry, construction materials manufacturing industry
  - The new development and expansion are expected up to 2030
- Location: Ninh Diem commune, Ninh Hoa town
- VN2000 or Google Maps coordinates: 12.512607, 109.207382
- Project information: In Van Phong Economic Zone, about 75km from Cam Ranh International Airport, about 5km from Nam Van Phong General Port
- Area (ha): 290
- Land status: Almost agricultural land and other types of land.
- **Planning suitability:** Belonging to subdivision 17 of the adjustment project of general planning of Van Phong economic zone to 2040, with a vision to 2052.
- Scale of the project: Infrastructure of the Industrial Park
- Total investment capital (billion VND): According to the investor's proposal
- Form of selection: Approving the investment policy or selecting investors in accordance with the Law on Investment







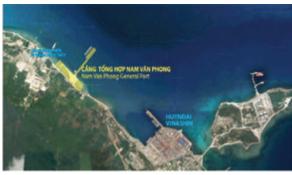
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# ADDENDUM OF INDUSTRIAL AREA - INDUSTRIAL CLUSTER INFORMATION

#### **NINH THUY INDUSTRIAL PARK**





Information	Detailed description			
Name of IP/IC	Ninh Thuy Industrial Park			
Industry Sector	Mechanical manufacturing, electronics, construction materials, household appliance production, ship repair and maintenance services, warehousing, and more			
Location	Ninh Thuy Ward, Ninh Hoa Town			
Area	207.9 ha			
Available Lease Area	156 ha			
Operating Period	Until 2063			
Expected Rent	\$150/square meter			
Workforce	Satis fied			
Minimum Wage	Average of VND 8 million/month			
Transportation Infrastructure Connectio	r National Highway 26B, Nam Van Phong Po			
Infrastructure Conditions	Satisfied			
Construction Ratio	60%			
Electricity Supply System	Available			
Water Supply System	Available			
Wastewater Treatment System	Available			
Worker Housing	Available in nearby housing projects			

#### **SUOI DAU INDUSTRIAL PARK**





Information	Detailed description				
Name of IP/IC	Suoi Dau Industrial Park				
Industry Sector	Food processing, canned food production, seafood processing and export, garment and footwear manufacturing, plastic household goods and toys production, electrical and electronic products, high-precision mechanical manufacturing, premium plastics and automotive glass production, dried seafood processing, office supplies, musical instruments, sports equipment, and medical equipment.				
Location	Suoi Tan Commune, Cam Lam District				
Area	136.73 ha				
Available Lease Area	4.1 ha				
Operating Period	Until 2048				
Expected Rent	\$33/square meter				
Workforce	Satisfied				
Minimum Wage	Average of VND 8.42 million/month				
Transportation Infrastructure Connection	n National Highway 1A				
Infrastructure Conditions	Satisfied				
Construction Ratio	60%				
Electricity Supply System	Available				
Water Supply System	Available				
Wastewater Treatment System	Available				
Worker Housing	Planning for worker housing				

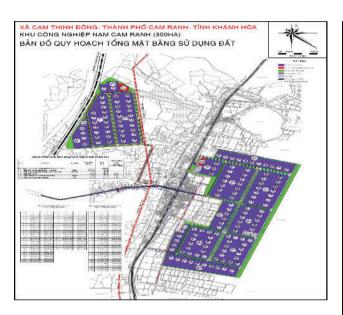
#### **DOC DA TRANG INDUSTRIAL PARK**





Information	Detailed description			
Name of IP/IC	Doc Da Trang Industrial Park			
Industry Sector	Supporting industries, high-tech industries, electronics industry, high-tech other industries, clean technology, warehousing, construction materials, mechanical engineering, cosmetics, food, light industry, consumer goods, and more.			
Location	Ninh Tho Commune, Ninh Hoa Town, and Van Hung Commune, Van Ninh District			
Area	288 ha			
Available Lease Area	207.33 ha			
Operating Period Undergoing investment procedur				
Expected Rent	\$80			
Workforce	+ High-level management: 5%, approximately 1,300 people  + Mid-level management: 15%, approximately 3,900 people  + Technical workers: 35%, approximately 9,100 people  + General laborers: 45%, approximately 11,700 people			
Minimum Wage	Region III: VND 3,640,000			
Transportation Infrastructure Connections	Located on National Highway 1A, 11km from Hon Khoi Port, 65km from Tuy Hoa Airport, 82km from Cam Ranh Airport, 60km from North Van Phong International Port, and approximately 14km from Nam Van Phong Port. It is also about 14km from the North-South Expressway.			
Infrastructure Conditions	Infrastructure has not been constructed yet.			
Construction Ratio	70%, 5 floors			
Electricity Supply System	Supplied from the national grid through a 110/22KV transformer station with a capacity of 7x63MVA			
Water Supply System	From Van Ninh District and Ninh Hoa Town water plants with a total capacity of > 11,190.5 m <sup>3</sup> /day and night. Water supply pipes range from D110mm to D400mm			
Wastewater Treatment System	The wastewater treatment plant has a capacity of 9,000 m <sup>3</sup> meters per day and night, and the wastewater volume is calculated based on 80% of the supplied water. The drainage pipes for wastewater have diameters ranging from D300mm to D600mm.  Expected in Dong Bac Ninh Hoa Urban			
Worker Housing	Area			

#### **NAM CAM RANH INDUSTRIAL PARK**



Information	Detailed description
Name of IP/IC	Nam Cam Ranh Industrial Park
Industry Sector	Prioritizing clean industries, high-tech industries, supporting industries, mechanical assembly, electronic component manufacturing, consumer goods production, handicrafts, food processing, agricultural product processing for export, and more.
Location	Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province
Area	350 ha
Available Lease Area	260 ha
Operating Period	Undergoing investment procedures
Expected Rent	Not available yet
Workforce	Satisfied
Minimum Wage	Region II: VND 4,160,000
Transportation Infrastructure Connections	National Highway 1A, National Highway 27B, CT01 Expressway
Infrastructure Conditions	Infrastructure has not been constructed yet.
Construction Ratio	70%
Electricity Supply System	220KV transmission lines
Water Supply System	Available
Wastewater Treatment System	Available
Worker Housing	

#### **SONG CAU INDUSTRIAL CLUSTER**



Information	Detailed description		
Name of IP/IC	Song Cau Industrial Cluster		
Industry Sector	Industries with low environmental impact and utilizing new technologies such as food processing; processing and preserving agriculture and forestry products; handmade crafts and arts production; textiles and garments; woodworking; bamboo and rattan weaving; ceramics; glass; and mechanical engineering.		
Location	Song Cau Commune, Khanh Vinh District		
Area	40.36 ha		
Available Lease Area	16.38 ha		
Operating Period 2067			
Expected Rent	\$37/m2 - \$45.55/m2		
Workforce	Satisfied		
Minimum Wage	Region IV: VND 3,250,000		
Transportation Infrastructure Connections	National Highway 27C		
Infrastructure Conditions	Satis fied		
Construction Ratio	70%		
Electricity Supply System	Available		
Water Supply System	Available		
Wastewater Treatment System	Available		
Worker Housing			

#### KHATOCO INDUSTRIAL AND LIVESTOCK CLUSTER



Information	Detailed description				
Name of IP/IC	Khatoco Industrial and Livestock Cluster				
Industry Sector	Specific sectors of interest include leatherworking, processing products from ostriches and crocodiles, and garment manufacturing.				
Location	Ninh Ich Commune, Ninh Hoa Town				
Area	35.58 ha				
Available Lease Area	6.02 ha				
Operating Period	Until 2059				
Expected Rent	\$24.85/m2				
Workforce	Satisfied				
Minimum Wage	Region III: VND 3,640,000				
Transportation Infrastructure Connections	14 Km from National Highway 1A.				
Infrastructure Conditions	Satisfied				
Construction Ratio	70%				
Electricity Supply System	Available				
Water Supply System	Available				
Wastewater Treatment System	Available				
Worker Housing					

#### TRANG E 2 INDUSTRIAL CLUSTER





Information	Detailed description
Name of IP/IC	Trang E 2 Industrial Cluster
Industry Sector	Industries such as tobacco production, textile dyeing and printing, fiber drawing, garment manufacturing, comprehensive food processing, mechanical engineering, handicrafts, nurseries, storage facilities, and other similar sectors are sought after due to their minimal environmental pollution impact on the industries operating within the Industrial Cluster.  Suoi Tan Commune and Suoi Cat Commune,
Location	Cam Lam District
Area	28.6 ha
Available Lease Area	3 ha
Operating Period	Until 2068
Expected Rent	\$35.2/m2
Workforce	Satisfied
Minimum Wage	Region III: VND 3,640,000
Transportation Infrastructure Connections	Provincial Road 3
Infrastructure Conditions	Satisfied
Construction Ratio	70%
Electricity Supply System	Available
Water Supply System	Available
Wastewater Treatment System	Available
Worker Housing	

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection				
	I. REAL ESTATE AND TRADING SERVICES DOMAIN										
				NHA TRANG CITY							
1	Phuoc Long mixed-use building area	No 01A Phuoc Long (Binh Tan Port Warehouse)	3.5	State- administered land	In conformity with the land use planning of Nha Trang city up to 2030	At the Investor's proposal	Auction of land use rights				
				CAM RANH CITY							
2	Urban area <mark>of</mark> D2 street	Cam Phuc Bac Ward, Cam Ranh City	11.89	Almost agricultural land which is currently used by the residents	In conformity with the detailed planning project of 1/500 of Residential area along D2 road (LK12, from Le Loi street to Tran Nguyen Han street), Cam Phuc Bac ward, Cam Ranh City under Decision No. 6306/QD-UBND dated October 24, 2014.	100	Selection of investors in accordance with the Law on Investment				
3	Cam Ranh new urban area	Cam Nghia Ward, Cam Ranh City	97	Land for perennial crops, annual crops, aquaculture, salt harvest, and existing some residents houses.	In accordance with Decision No. 615/QD- UBND on approving the detailed planning task of 1/500 scale of Cam Ranh new urban area in Cam Nghia ward, Cam Ranh city	627	Selection of investors in accordance with the Law on Investment				
4	Cam Phu urban area	Cam Phu Ward, Cam Ranh City	64	Almost agricultural land and houses	In conformity with the detailed planning of 1/500 scale of ecological residential area in Cam Phu ward (zone 1,2) approved by the Provincial People's Committee under Decision No. 238/QD-UBND dated November 29,2004	300	Selection of investors in accordance with the Law on Investment				
5	Cam Phu new urban area	Cam Phu Ward, Cam Ranh City	23.3	Almost agricultural land and houses	In conformity with the detailed planning of 1/500 scale of ecological residential area in Cam Phu ward (zone 1,2) approved by the Provincial People's Committee under Decision No. 238/QD-UBND dated November 29, 2004	200	Selection of investors in accordance with the Law on Investment				

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
6	Cam Phuc Urban Area Project	Cam Phuc Nam Ward - Cam Phuc Bac Ward, Cam Ranh City	98.2	Land for Productive forest and agriculture (currently used by the residents)	The Detailed construction planning of 1/2000 scale of Residential area No. 2-zone 2, Cam Phuc Nam ward - Cam Phuc Bac, Cam Ranh town, Khanh Hoa province under Decision No. 665/QD-UBND dated 4 September 2008 approved by Khanh Hoa Provincial People's Committee; the Project of Subdivision Planning of 1/2000 scale of North western residential area of road No. 7, Cam Phu Ward, Cam Phuc Nam, Cam Ranh City under Decision No. 248/QD-UBND dated 22/01/2013. Currently, the City People's Committee of Cam Ranh has been adjusting its planning to match its investment goals	500	Selection of investors in accordance with the Law on Investment
7	Tra Long ecological urban area	Ba Ngoi Ward, Cam Ranh City	18	Land for aquaculture and residential house	In accordance with the subdivision planning of 1/2000 scale of the Residents Area of the northwest of Hoang Van Thu street, Cam Ranh City, Khanh Hoa province approved by the Provincial People's Committee under Decision No. 2975/QD-UBND dated 9/11/2011, a part of the project area belongs to traffic land, public works land, green park land, residential land Currently, the Cam Ranh City People's Committee has been adjusting the planning to match the investment objectives	At the Investor's proposal	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
				NINH HOA TOWN			
8	The North Urban area of the North- South Avenue	Ninh Hiep Ward, Ninh Hoa Town	5	Rice land (currently used by the residents)	In conformity with the General Plan of Ninh Hoa urban construction in 2020 with a vision to 2030 (urban land planning)	50	Selection of investors in accordance with the Law on Investment
			DI	EN KHANH DISTRI	СТ		
9	Dien Thanh new rural residential area	Phu Khanh Ha village - Dien Thanh commune, Dien Khanh district	6.5	Rice land and residential land (currently used by the residents)	In conformity with the general planning of Dien Khanh urban area	30	Selection of investors in accordance with the Law on Investment
10	Dien Thanh new urban area	Dien Thanh Commune, Dien Khanh District	9.9	Rice land and residential land (currently used by the residents)	Project of subdivision planning of 1/2000 of Dien Khanh town center according to Decision No. 437/QD- UBND of Khanh Hoa province	200	Selection of investors in accordance with the Law on Investment
11	Phu An Nam New Urban Area 3	Phu An Nam 3 village, Dien An commune, Dien Khanh district	36.5	Rice land and residential land (currently used by the residents)	In conformity with the planning under Decision No. 3149/QD- UBND dated October 19, 2016 of the Provincial People's Committee	360	Selection of investors in accordance with the Law on Investment
12	Phu An Nam urban area 2	Phu An Nam 2 village, Dien An commune, Dien Khanh district	48.67	Rice land and residential land (currently used by the residents)	In conformity with the planning under Decision No. 3149/QD- UBND dated October 19, 2016 of the Provincial People's Committee	480	Selection of investors in accordance with the Law on Investment
13	Suoi Hiep urban center area	Suoi Hiep Commune, Dien Khanh District	76.43	Rice land and residential land (currently used by the residents)	In conformity with the 1/500 detailed planning project of Suoi Hiep urban center, Dien Khanh district according to Decision No. 312/QD-UBND by the People's Committee of District	600	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection			
	KHANH SON DISTRICT									
14	To Hap ecological urban area	To Hap town, Khanh Son district	18	Land used by the residents and uncleared	In accordance with Resolution 09-NQ/TW dated January 28, 2022 of the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment			
15	To Hap Ecological Urban Area Central Park (Alluvial area near Son Trung Bridge)	To Hap town, Ba Cum Bac commune, Khanh Son district	12	Land for growing annual crops which is currently being used by the residents	In line with the orientation of the Government's Resolution 09/NQ-TW dated January 28, 2022	According to Investor's proposal	Selection of investors in accordance with the Law on Investment			
16	Ecological Urban Area of the North of To Hap Town (Dinh Tien Hoang Street)	To Hap town, Khanh Son district	20	Land for rice, annual and perennial crops which is currently being used by the residents	In line with the orientation of the Government's Resolution 09/NQ-TW dated January 28, 2022	At the Investor's proposal	Selection of investors in accordance with the Law on Investment			
17	Bac Son Trung Ecological Urban Area	Son Trung Commune, Khanh Son District	20	Land for rice, annual and perennial crops which is currently being used by the residents	In line with the orientation of the Government's Resolution 09/NQ-TW dated January 28, 2022	At the Investor's proposal	Selection of investors in accordance with the Law on Investment			
18	Nam Son Trung Ecological Urban Area	Son Trung Commune, Khanh Son District	5	Land for rice, annual and perennial crops which is currently being used by the residents	In line with the orientation of the Government's Resolution 09/NQ-TW dated January 28, 2022	According to Investor's proposal	Selection of investors in accordance with the Law on Investment			
			11.	INDUSTRIAL DOM	AIN					
				NINH HOA TOWN						
19	Secondary projects in Ninh Thuy Industrial Park	Ninh Thuy Ward, Ninh Hoa District-level Town	207.9	Land cleared	Planning scaled of 1/2000 of Ninh Thuy Industrial Park	According to the planning of Ninh Thuy Industrial Park	Selection of investors in accordance with the Law on Investment			
			К	HANH SON DISTR	СТ					
20	Agricultural Products Preservation Factory in Son Binh commune	Son Binh Commune, Khanh Son District	0.1	Land used by the residents and uncleared	In accordance with Decision No. 3994/QD- UBND dated December 26, 2016 of the Provincial People's Committee on the master plan for socio- economic development of Khanh Son district to 2025.	30	Selection of investors in accordance with the Law on Investment			

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
				NHA TRANG CITY	,		
21	The road connecting Vo Nguyen Giap with the main road in the old Nha Trang Airport urban area	Vinh Thai Commune, Phuoc Hai ward, Phuoc Long, Nha Trang city	11.15	Existing residential area land	Orientation of the general planning of Nha Trang city to 2045	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
22	Nha Trang International Seaport	Vinh Truong Ward, Vinh Nguyen, Nha Trang City	5.9	Water surface and infrastructure of the existing Nha Trang port	In conformity with the approved partial adjustment of the general planning of Nha Trang city up to 2025 and the subdivision plan of Nha Trang Port and its adjacency areas which have been submitted for appraisal.	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
23	Cua Be Tourist Wharf	Phuoc Dong Commune, Nha Trang City	14	Water surface and shore land	Orientation of the general planning of Nha Trang city to 2045; subdivision plan of Phuoc Dong Residential Area	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
24	Bridge and connecting road of An Vien urban area and Nguyen Tat Thanh street	Vinh Truong ward and Phuoc Dong commune, Nha Trang city	700m long bridge and 4,500 m long road	Water surface and shore land	Orientation of the general planning of Nha Trang city to 2045	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
25	Park and Nui San Ring Road	Vinh Phuoc ward, Vinh Tho, Nha Trang City	23	Hilly land and National Defense Land	Orientation of the general planning of Nha Trang city to 2045; Adjustment of subdivision planning for the west residential area of 2/4 street	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
26	Urban Park in the West of Nha Trang City	Vinh Trung Commune and Vinh Thanh Commune, Nha Trang City	6.28	Agricultural land and existing residential area	Orientation of the general planning of Nha Trang city to 2045; Adjustment of subdivision planning for the west urban area of Nha Trang city	At the Investor's proposal	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection					
	CAM RANH CITY											
27	Infrastructure of Cam Thanh Nam Industrial Cluster	Cam Thanh Nam Commune, Cam Ranh City	40	Agricultural land where the residents are cultivating	In accordance with Decision No. 1947/QD- UBND dated 6/7/2018 approving the Planning for development of industrial parks and clusters to 2025	At the Investor's proposal	Selection of investors in accordance with the law on management and development of CCN					
28	Cam Thinh Dong Industrial Cluster	Hoa Son village, Cam Thinh Dong commune and Thinh Son village, Cam Thinh Tay commune	40	Land where the residents are engaged in agricultural production and housing	In accordance with Decision No. 1947/QD-UBND dated 6/7/2018 approving the Planning for development of industrial parks and clusters to 2025, with a vision to 2035.	400	Selection of investors in accordance with the law on management and development of CCN					
	NINH HOA TOWN											
29	The South Residents Area of K10 street (Lots N101- N102-N103)	Ninh Hiep Ward Ninh Hoa Town	4.32	Rice land (currently used by the residents )	In conformity with the General Plan of Ninh Hoa urban	35	Selection of investors in accordance with the Law on Investment					
30	The North Residents Area of K10 street (N95-N27-N28)	Ninh Hiep Ward Ninh Hoa Town	3.8	Rice land (currently used by the residents )	construction in 2020 with a vision to 2030 (urban land planning)	31	Selection of investors in accordance with the Law on Investment					
31	The Southwest residential area - Nguyen Thi Ngoc Oanh street	Ninh Hiep Ward Ninh Hoa Town	8.8	Rice land	In conformity with the General Plan of Ninh Hoa urban	90	Selection of investors in accordance with the Law on Investment					
32	Residential area in Ninh Hiep ward	Ninh Hiep Ward Ninh Hoa Town	5.489	Rice land	construction in 2020 with a vision to 2030 (urban land planning)	55	Selection of investors in accordance with the Law on Investment					
33	Sub-project to build infrastructure for the concentrated shrimp seed production and trading area of Ninh Van	Ninh Van Commune, Ninh Hoa Town	60	Cleared land	Planning of development of fishery industry in Khanh Hoa province to 2025 and orientation to 2035 under Decision No. 1788/QD-UBND dated June 22, 2018 of the Provincial People's Committee	737	Selection of investors in accordance with the Law on Investment					

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
34	North-South Avenue Residential Area (phase 2)	Lots N192-193- 194-195; X40, Ninh Hiep Ward	3.6	Rice land (used by the residents)	General planning of Ninh Hoa urban construction in 2020 with a vision to 2030 (urban land planning)	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
35	Concentrated cattle and poultry slaughterhouse	Dong Da village, Ninh Sim commune, Ninh Hoa Town	2.19	Agricultural land (used by the residents)	According to Decision No. 2094/QD-UBND dated July 29, 2022, promulgating the plan of concentrated cattle and poultry slaughterhouses in the province by 2025.	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
36	The wholesale market of Khanh Hoa agricultural and aquatic products	Tan Kieu Group, Ninh Da Ward, Ninh Hoa Town	3	Rice land	General planning of Ninh Hoa urban area according to Decision No. 1981/QD-UBND dated 4/8/2014	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
				CAM LAM DISTRIC	т		
37	Concentrated cattle and poultry slaughterhouse	Vinh Phu village, Suoi Tan commune, Cam Lam district	5.99	Forestry land	According to Decision No. 2094/QD-UBND dated July 29, 2022, promulgating the plan of concentrated cattle and poultry slaughterhouses in the province by 2025.	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
			D	IEN KHANH DISTR	ICT		
38	High-tech industrial cluster	Western New Urban Area of Nha Trang city, Dien Toan commune, Dien Khanh district	60	Rice land and agricultural land (currently used by the residents)	In conformity with the planning under the Decision No. 1843/QD-UBND dated October 5, 2007 on the approval of the western urban area of Nha Trang city.	300	Selection of investors in accordance with the Law on Investment
39	Dien Tho Industrial Cluster (phase 2)	Dien Tho Commune, Dien Khanh District	27.8	Land for vegetables crops (currently used by the residents)	In conformity with the planning under Decision No. 1947/QD- UBND dated 6/7/2018 approving the plan for development of industrial zones and clusters to 2025	190	Selection of investors in accordance with the law on management and development of CCN
40	Administrative urban area of Dien Khanh district	Dien Lac commune, Dien Khanh district (on Cau Lung - Khanh Le route)	109.7	Riceland, residential land, land for traffic, cemetery, water surface, canals	In conformity with the 1/2000 plan under Decision 4431/QD-UBND dated December 31, 2014 on approving subdivision planning of the Dien Khanh administrative urban	1059.7	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection					
	VAN NINH DISTRICT											
41	Concentrated cattle and poultry slaughterhouse	Quang Phuoc village, Van Luong commune, Van Ninh district	5.99	Forestry land	According to Decision No. 2094/QD-UBND dated July 29, 2022, promulgating the plan of concentrated cattle and poultry slaughterhouses in the province up to 2025.	According to Investor's proposal	Selection of investors in accordance with the Law on Investment					
			кі	HANH VINH DISTR	ICT							
42	Concentrated cattle and poultry slaughterhouse	Dong village, Song Cau commune, Khanh Vinh district	19.58	Productive forest land	According to Decision No. 2094/QD-UBND dated July 29, 2022, promulgating the plan of concentrated cattle and poultry slaughterhouses in the province up to 2025.	At the Investor's proposal	Selection of investors in accordance with the Law on Investment					
			к	HANH SON DISTR	ІСТ							
43	Concentrated cattle and poultry slaughterhouse	Tha Mang village, Ba Cum Bac commune, Khanh Son district	1.47	Productive forest land	According to Decision No. 2094/QD-UBND dated July 29, 2022, promulgating the plan of concentrated cattle and poultry slaughterhouses in the province up to 2025.	At the Investor's proposal	Selection of investors in accordance with the Law on Investment					
			IV. SE	ERVICES - TOURISM	ONLY							
			D	IEN KHANH DISTR	ICT							
44	Rural resort village	Binh Loc Commune, Dien Khanh District	15	Fruit land, rice land of which the certificates of land use rights has been granted to the residents	In conformity with the land use planning	75	Selection of investors in accordance with the Law on Investment					
45	The old houses connecting with Dien Khanh Citadel and Cai river marina	Dien Khanh town	1	Land of Nam Song Cai Urban Area	In conformity with the planning under Decision No. 448/QD- UBND dated February 9, 2010 approving the planning scaled 1/500 of Nam Song Cai urban area	50	Selection of investors in accordance with the Law on Investment					
46	Am Chua relic tourist area	Dien Dien Commune, Dien Khanh District	16.48	Rice land	In conformity with the land use planning	According to Investor's proposal	Selection of investors in accordance with the Law on Investment					

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection						
	KHANH VINH DISTRICT												
47	Hot spring resort	Ta Mo village, Khanh Thanh commune, Khanh Vinh district	20	Land managed by Khanh Hoa Forest Products Company and uncleared.	Decision No. 386/QD- UBND dated December 14, 2017 of Khanh Hoa People's Committee on Socio- economic Planning of Khanh Vinh district to 2025, vision to 2030.	50	Selection of investors in accordance with the Law on Investment						
48	Zion waterfall eco-tourism area	Suoi Ca village, Khanh Trung commune, Khanh Vinh district	50	Land managed by Tram Huong Forestry Company and uncleared.	Decision No. 386/QD- UBND dated December 14, 2017 of Khanh Hoa People's Committee on Socio- economic Planning of Khanh Vinh district to 2025, vision to 2030.	100	Selection of investors in accordance with the Law on Investment						
49	Giang Ly eco- tourism area	Gia Lo village, Giang Ly commune, Khanh Vinh district	40	Land managed by the residents and uncleared	Decision No. 386/QD- UBND dated December 14, 2017 of Khanh Hoa People's Committee on Socio- economic Planning of Khanh Vinh district to 2025, vision to 2030.	100	Selection of investors in accordance with the Law on Investment						
50	Song Mau - Da Dai tourist area	Ta Goc village, Khanh Thuong commune, Khanh Vinh district	80	Land managed by Khanh Hoa Forest Products Company and uncleared.	Decision No. 386/QD- UBND dated December 14, 2017 of Khanh Hoa People's Committee on Socio- economic Planning of Khanh Vinh district to 2025, vision to 2030.	100	Selection of investors in accordance with the Law on Investment						
			K	HANH SON DISTR	іст Lorem ir	sum dolor:	sit amet,						
51	Ta Gu eco- tourism area	Son Hiep Commune, Khanh Son District	15	Agricultural land used by the residents	In accordance with Decision No. 3994/QD- UBND dated December 26, 2016 of the Provincial People's	20	Selection of investors in accordance with the Law on Investment						
52	Doi Thong tourist area	Son Hiep Commune, Khanh Son District	15	Agricultural land used by the residents	Committee on the master plan for socio- economic development of Khanh Son district to 2025	20	Selection of investors in accordance with the Law on Investment						
53	The stop at the top of the pass	Ba Cum Bac Commune, Khanh Son District	3	Forestry land	In accordance with Decision No. 3994/QD- UBND dated December 26, 2016 of the Provincial People's Committee on the master plan for socio- economic development of Khanh Son district to 2025.	10	Selection of investors in accordance with the Law on Investment						

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
54	Ko Roa tourist area - Son Lam commune	Ko Roa village, Son Lam commune, Khanh Son district	20	Land used by the residents, uncleared and managed by the State	In accordance with Resolution 09-NQ/TW dated January 28, 2022 of the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
55	Suoi Gia tourist area (Suoi Da)	Ba Cum Bac Commune, Khanh Son District	41.9	Land used by the residents, uncleared and managed by the State	In accordance with Resolution 09-NQ/TW dated January 28, 2022 of the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
56	Trekking Ta Giang - Thanh Son commune	Thanh Son commune, Khanh Son district	50	Forest land managed by Nam Khanh Hoa Management Board of Protection Forest	In accordance with Resolution 09-NQ/TW dated January 28, 2022 of the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
57	Doi Thong Tourist Area - Ba Cum Nam commune	Ba Cum Nam Commune, Khanh Son District	50	Forest land managed by Nam Khanh Hoa Management Board of Protection Forest	In accordance with Resolution 09-NQ/TW dated January 28, 2022 of the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
58	Dong Nam Khanh Son Golf & Resort Ecotourism Area (Ba Cum Nam Hills Golf Club)	Ba Cum Nam Commune, Khanh Son District	150	Productive forest land currently used by the residents	In accordance with Resolution 09-NQ/TW dated January 28, 2022 of the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
			V. EDU	JCATION TRAINING	SECTOR		
				NHA TRANG CITY			
59	Vinh Hoa Private Kindergarten	Vinh Hoa Ward, Nha Trang City	0.29	State- administered land	In accordance with the detailed construction plan of 1/2000 scale, residential area of Vinh Hai ward - Vinh Hoa ward approved by the Provincial People's Committee in Decision No. 1391/QD-UBND dated June 17, 2009	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
60	Phuong Sai Kindergarten	139 Hoang Van Thu, Ward Phuong Sai	0.0546	State- administered land	Conforms to regulations plan	2.457	Selection of investors in accordance with the Law on Investment
61	Phuoc Long Kindergarten	Land proposed for conversion polyclinic no 5	0.0926	State- administered land	Conforms to regulations plan	4.167	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
62	Tan Lap Kindergarten	Lot GD 3 of Nha Trang Airport Plan	0.2	State-administered land	D	9	Selection of investors in accordance with the Law on Investment
63	Phuoc Hoa Kindergarten	Lot GD2 of Nha Trang Airport Plan	0.35	State-administered land	Decision No. 1929/QD- UBND dated July 17, 2015 of Khanh Hoa People's Committee approving the project of Nha Trang Commercial- Service-Finance-	11.25	Selection of investors in accordance with the Law on Investment
64	Vinh Nguyen Kindergarten	Lot GD 1 of Nha Trang Airport Plan	0.45	State-administered land	Tourism Urban Center	10	Selection of investors in accordance with the Law on Investment
65	Vinh Thai Kindergarten 1	My Gia urban area plan, No. TMG7, Zone 7	0.37	State-administered land	In conformity with the detailed planning scaled 1/500 of My Gia urban area under Decision No. 2051/QD-UBND dated August 17, 2012 of the Provincial People's Committee	8	Selection of investors in accordance with the Law on Investment
66	Vinh Thai Kindergarten 2	My Gia urban area plan, No. TMG 6, Zone 6	0.47	State-administered land	In conformity with the detailed planning scaled 1/500 of My Gia urban area under Decision No. 2051/QD-UBND dated August 17, 2012 of the Provincial People's Committee	10	Selection of investors in accordance with the Law on Investment
67	Vinh Thai Kindergarten 3	My Gia urban area plan, No. TMG 3, Zone 3	0.32	State-administered land	In conformity with the detailed planning scaled 1/500 of My Gia urban area under Decision No. 2051/QD-UBND dated August 17, 2012 of the Provincial People's Committee	7	Selection of investors in accordance with the Law on Investment
68	Vinh Thai Kindergarten 4	My Gia urban area plan, No. TMG 4, Zone 4	0.54	State-administered land	In conformity with the detailed planning scaled 1/500 of My Gia urban area under Decision No. 2051/QD-UBND dated August 17, 2012 of the Provincial People's Committee	10	Selection of investors in accordance with the Law on Investment
69	Phuoc Long Kindergarten	New Phuoc Long urban planning, No. NT	0.72	State-administered land	New Phuoc Long Urban Planning	12	Selection of investors in accordance with the Law on Investment
70	Phuoc Long Kindergarten 1	An Binh Tan urban planning, No. GD03 (Kindergarten1)	0.545	State-administered land	An Binh Tan urban planning	10	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreag	e Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
71	Phuoc Long Kindergarten 2	An Binh Tan Urban planning, No. GD04 (Kindergarten 2)	0.69	State- administered land	An Binh Tan Urban planning	8	Selection of investors in accordance with the Law on Investment
72	Phuoc Long Primary School	An Binh Tan Urban planning, No. GD04	0.9831	State- administered land	An Binh Tan Urban planning	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
73	Phuoc Long Secondary School	An Binh Tan Urban planning, No. GD01	0.9453	State- administered land	An Binh Tan Urban planning	80	Selection of investors in accordance with the Law on Investment
74	High quality inter-level school	New Le Hong Phong Urban planning No. SSP brand	1.56	State- administered land	New Le Hong Phong Urban planning	40	Selection of investors in accordance with the Law on Investment
75	Vinh Nguyen Kindergarten	Residential Area Vinh Nguyen Ward Plan of 310 Nguyen Tri Phuong, Vinh Nguyen, Nha Trang	0.235	State- administered land		8	Selection of investors in accordance with the Law on Investment
			D	IEN KHANH DISTR	ІСТ		
76	Dien Khanh Private Kindergarten.	Phu An Nam village, Dien An commune, Dien Khanh district	1.5	Rice land (used by the residents	1 19.2016 by the	15 (Scale: 07 classes, 245 kids)	Selection of investors in accordance with the Law on Investment
			VI. EI	NVIRONMENTAL D	OMAIN		
				NINH HOA TOWN			
77	Waste treatment plant		10		Decision No. 2891/QD- UBND dated October 26, 2020 approving the project adjusting the solid waste management planning of Khanh Hoa province to 2030 (scale of 150 tons/day)	At the Investor's proposal	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Planning suitability	Project scale/Total investment capital (billions dong)	Form of investor selection						
			v	I. ENVIRONMENTAL DO	PMAIN								
	NINH HOA TOWN												
78	Landfill of domestic solid waste	Ninh An Commune, Ninh Hoa Town	10	Agricultural land (other annual land)	Decision No. 2891/QD-UBND dated October 26, 2020 approving the project	At the Investor's proposal	Selection of investors in accordance with the Law on Investment						
79	Landfill of domestic solid waste	Tan Xuan village, Ninh Xuan commune, Ninh Hoa Town	5.7	Agricultural land (other annual land)	adjusting the solid waste management planning of Khanh Hoa province to 2030 (scale of 150 tons/day)	At the Investor's proposal	Selection of investors in accordance with the Law on Investment						
				DIEN KHANH DISTRIC	ст								
80	Solid waste treatment plant	Dien Son village, Dien Lam commune, Dien Khanh district	40	Agricultural land (currently used by the residents)	Land for waste treatment according to Decision No. 2174/QD-UBND dated August 20, 2014 of the People's Committee of Khanh Hoa province approving the general planning of Dien Khanh town.	345 (150 tons/day)	Selection of investors in accordance with the Law on Investment						
				VAN NINH DISTRIC									
81	Cemetery in the South of Van Ninh district	Hon Quai Mountain, Van Hung Commune, Van Ninh District	30	Agricultural land (currently used by the residents)	In accordance with Decision No. 551/QD-UBND dated March 13, 2020 approving the land use plan of Van Ninh district to 2020	30 (Estimated 33,000 graves)	Selection of investors in accordance with the Law on Investment						
				VII. AGRICULTURE									
				CAM RANH CITY									
82	Safe vegetables production area	Cam Phuoc Dong Commune, Cam Ranh City	25	Agricultural land, (currently used by the residents)	Decision No. 646/QD-UBND dated March 8, 2019 of Khanh Hoa Provincial People's Committee approving the Urban Development Program of Cam Ranh City to 2020, oriented up to 2030. Decision No. 2800/QD-UBND dated December 31, 2019 of the People's Committee of Cam Ranh City on approving the Project on arrangement of construction and development of safe vegetable production area by 2025, oriented up to 2030 in Cam Ranh city.	45	Selection of investors in accordance with the Law on Investment						

No.	Name of project	Location	Acreage	Land status	Planning suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
83	Concentrated area for cattle and poultry slaughterhouse	Song Can Dong village, Cam Thinh Tay commune, Cam Ranh city	8.9	Agricultural land, currently used by the residents	In accordance with Decision No. 3324/QD- UBND dated December 2, 2022 of the Provincial People's Committee, Plan for construction of the concentrated area for cattle and poultry slaughterhouses in Khanh Hoa province	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
			ι	DIEN KHANH DISTF	RICT		
84	High-tech fruit and vegetable production area, at Trang Gang field, Dien Son commune	Dien Son Commune, Dien Khanh District	50	Rice land	In conformity with the planning of agricultural land use	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
			VII	I. URBAN DEVELOF	PMENT		
				NHA TRANG CIT	Y		
85	Nha Trang Port Tourist Urban Center Area	Vinh Nguyen Ward, Nha Trang City	44.4	Land for infrastructure of Nha Trang port and water surface	General planning of Nha Trang city up to 2025; subdivision planning of Nha Trang Port and its vicinity	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
86	Vinh Truong coastal urban area	Vinh Truong Ward, Nha Trang City	25	Water surface of Quan Truong river and current residential area	Orientation of the general planning of Nha Trang city to 2045; subdivision planning of Residential Area of Phuoc Long ward, Vinh Truong	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
87	New Administrative Center Park urban area	Vinh Thai Commune, Nha Trang City	126	Current status of agricultural land and residential area	Orientation of the general planning of Nha Trang city to 2045; subdivision planning of Khanh Hoa new administrative park urban area	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
88	Urban Area of Service On The Sea - Nha Phu lagoon, Vinh Luong commune	Vinh Luong Commune, Nha Trang City		Sea surface and existing residential area	Orientation of the general planning of Nha Trang city to 2045; Adjustment of subdivision planning of Vinh Luong Residential Area	At the Investor's proposal	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Planning suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
				IX. SPORTS DOMA	ılN		
				CAM RANH CITY	,		
89	Sports Center	Cam Nghia Ward, Cam Ranh City	5.3	State-managed land, residential land (with houses) and agricultural land currently used by the residents	In conformity with the subdivision plan of 1/2000 scale for the area of Nguyen Van Troi Secondary School, Cam Nghia ward, approved by the People's Committee of Cam Ranh City approved under Decision No. 627/QD-UBND dated May 16, 2016 (under the planning of sports land)	20	Selection of investors in accordance with the Law on Investment
			×	. TRADING - SERVI	CES		
				NHA TRANG CIT	Y		
90	Phuoc Thai Market	Vo Thi Sau Street, Phuoc Long Ward, Nha Trang City	1.31	Existing market, land managed by the state	In conformity with the planning under Decision No. 1660/QD- UBND dated 17/7/2009 of the Khanh Hoa People's Committee	2nd class market	Selection of investors in accordance with the Law on Investment
91	Central high- rise apartment building combined with Service trading Center	Vinh Hoa Ward, Nha Trang City	0.52	State-managed land	In conformity with the land use planning of Nha Trang city up to 2030	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
92	Vinh Hoa Trading and Service Center	Plot 32, Dong Muong, Duong De, Vinh Hoa.	0.195	State-managed land	In conformity with the land use planning of Nha Trang city up to 2030	At the Investor's proposal	Auction of land use rights
93	Phuoc Dong Trading and Service Area	Land in Phuoc Dong commune (Cat Phu Company)	3.53	State-managed land	In conformity with the land use planning of Nha Trang city up to 2030	According to Investor's proposal	Auction of land use rights
94	Hon Ro - Phuoc Dong commercial and service area	Land area at Hon Ro I, Phuoc Dong commune	0.16	State-managed land	In conformity with the land use planning of Nha Trang city up to 2030	According to Investor's proposal	Auction of land use rights
95	Nguyen Tri Phuong commercial and service area	Land at 310 Nguyen Tri Phuong	0.71	State-managed land	In conformity with the land use planning of Nha Trang city up to 2030	According to Investor's proposal	Auction of land use rights
96	Vinh Nguyen commercial and service area	Land No. 9 Truong Son, Vinh Nguyen	0.47	State-managed land	In accordance with the land use planning of Nha Trang city up to 2030	According to Investor's proposal	Auction of land use rights

No.	Name of project	Location	Acreage	Land status	Planning suitability	Project scale/Total investment capital (billions dong)	Form of investor selection				
	CAM RANH CITY										
97	Hoa Diem Market - Cam Thinh Dong	Cam Thinh Dong Commune, Cam Ranh City	0.76	Land managed by salt factory	This area is planned for market building in accordance with the land use planning to 2030 and the land use plan for the first year of the land use planning of Cam Ranh city approved by Khanh Hoa People's Committee under Decision No. 860/QD-UBND dated March 31, 2022.	15 (3rd class market)	Selection of investors in accordance with the Law on Investment				
				NINH HOA TOW	N						
98	Ninh Hoa Traditional Market	Ninh Hiep Ward, Ninh Hoa District- level Town	0.86	Rice land (being used by the residents)	General planning on construction of Ninh Hoa urban area in 2020 with a vision to 2030	According to Investor's proposal	Selection of investors in accordance with the Law on Investment				
	CAM LAM DISTRICT										
99	Tan Xuong Market	Suoi Cat Commune, Cam Lam District	0.4	A part of market land is currently in operation + a part of educational land (the old school has been no longer in operation)	In conformity with the general plan of the commune	12 (2-storey house, construction density 50% 2nd class market	Selection of investors in accordance with the Law on Investment				
				DIEN KHANH DIST	RICT						
100	Service Trading Center	Dien Toan Commune, Dien Khanh District	2	Rice land	Subdivision project of 1/2000 scale of urban area of the West of Nha Trang	At the Investor's proposal	Selection of investors in accordance with the Law on Investment				
				KHANH VINH DIST	RICT						
101	Song Cau urban area	Song Cau commune, Khanh Vinh district	390	Land used by the residents and uncleared	Pursuant to Resolution No. 09-NQ/TW dated January 28, 2022 of the Politburo on construction and development of Khanh Hoa province to 2030, vision to 2045; Pursuant to Notice No. 272-TB/TU dated February 21, 2022, conclusion of the Standing Deputy Secretary of the Provincial Party Committee at the weekly briefing	100	Selection of investors in accordance with the Law on Investment				

No.	Name of project	Location	Acreage	Land status	Planning suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
102	Urban area of Son Thai commune, Lien Sang	Cha Lien village, Lien Sang commune and Giang Bien village, Son Thai commune, Khanh Vinh district	80	Land used by the residents and uncleared	Pursuant to Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics on construction and development of Khanh Hoa province up to 2030, vision to 2045; Pursuant to Notice No. 272-TB/TU dated February 21, 2022, conclusion of the Standing Deputy Secretary of the Provincial Party Committee at the Weekly Briefing	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
103	Urban area of Khanh Thuong commune	Ta Goc village, Khanh Thuong commune, Khanh Vinh district	275	Land used by the residents and uncleared	Pursuant to Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics on construction and development of Khanh Hoa province up to 2030, vision to 2045; Pursuant to Notice No. 272-TB/TU dated February 21, 2022, conclusion of the Standing Deputy Secretary of the Provincial Party Committee at the Weekly Briefing	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
104	Urban area of Khanh Trung commune	Suoi Ca village, Khanh Trung commune, Khanh Vinh district	125	Land used by the residents and uncleared	Pursuant to Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics on construction and development of Khanh Hoa province up to 2030, vision to 2045; Pursuant to Notice No. 272-TB/TU dated February 21, 2022, conclusion of the Standing Deputy Secretary of the Provincial Party Committee at the Weekly Briefing	According to Investor's proposal	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Land suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
107	Urban area of Khanh Hiep commune	Ba Cang village, Khanh Hiep commune, Khanh Vinh district	160	Land used by the residents has been uncleared	Pursuant to Resolution No. 09-NQ/TW dated January 28, 2022 of the Ministry of Politics on construction and development of Khanh Hoa province up to 2030, vision to 2045; Pursuant to Notice No. 272-TB/TU dated February 21, 2022, conclusion of the Standing Deputy Secretary of the Provincial Party Committee at the Weekly Briefing	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
				KHANH SON DISTF	RICT		
108	Khanh Son Trade Service Center	To Hap town, Khanh Son district	0.5	Land used by the residents, uncleared and managed by the State	In accordance with Resolution 09-NQ/TW dated January 28, 2022 by the Ministry of Politics	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
XI. CULTURAL DOMAIN							
				NHA TRANG CIT	Y		
109	Theme park combined with tourism services in the west of Vinh Luong commune	Vinh Luong Commune, Nha Trang City	227	Hilly land	Orientation of the general planning of Nha Trang city to 2045	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
110	Dai Duong Square	Loc Tho Ward, Vinh Nguyen, Nha Trang City	3	Old airport area	Orientation of the general planning of Nha Trang city to 2045; Subdivision Planning of Nha Trang Commercial Center, Financial Services and Tourism	At the Investor's proposal	Selection of investors in accordance with the Law on Investment
111	Theme Park in Nha Trang Sao	Vinh Tho Ward, Nha Trang City	4.4	Land managed by the State	Orientation of the general planning of Nha Trang city to 2045	According to Investor's proposal	Selection of investors in accordance with the Law on Investment
	KHANH SON DISTRICT						

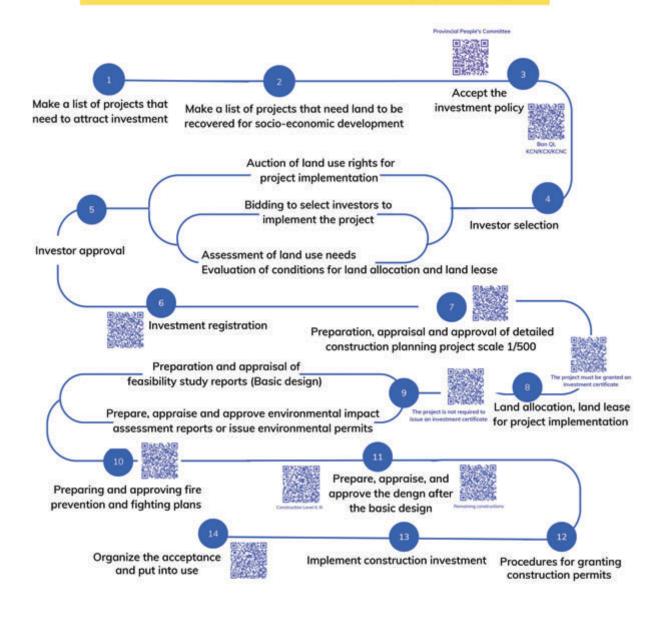
	KHANH SON DISTRICT						
112	Relic site of Provincial Party Committee's Cave	Son Binh Commune, Khanh Son District	3	Land managed by the State	In accordance with Decision No. 3994/QD-UBND dated December 26, 2016 of the Provincial People's Committee on the master plan for socio-economic development of Khanh Son district to 2025.	20	Selection of investors in accordance with the Law on Investment

No.	Name of project	Location	Acreage	Land status	Planning suitability	Project scale/Total investment capital (billions dong)	Form of investor selection
				MEDICAL FIELD			
				NHA TRANG CIT	Y		
113	Vinh Luong General Hospital	Vinh Luong Commune, Nha Trang City	16	Uncleared land	In conformity with the land use planning of Nha Trang city up to 2030	According to the suggestion of the Investor	Selection of investors in accordance with the Law on Investment
				DIEN KHANH DIST	RICT		
114	Funeral Home	Lot E31 Vinh Trung commune, Nha Trang city and Dien An commune, Dien Khanh district	1.58	Uncleared land	In conformity with the detailed planning 1/500 of the road connecting Nha Trang - Dien Khanh under Decision 4137/QD-UBND dated November 15, 2021	According to the detailed planning 1/500	Selection of investors in accordance with the Law on Investment



### GUIDELINES FOR INVESTMENT PROCESS IN PROJECTS USING LAND IN KHANH HOA PROVINCE

#### Process of investors selection for investment projects using land





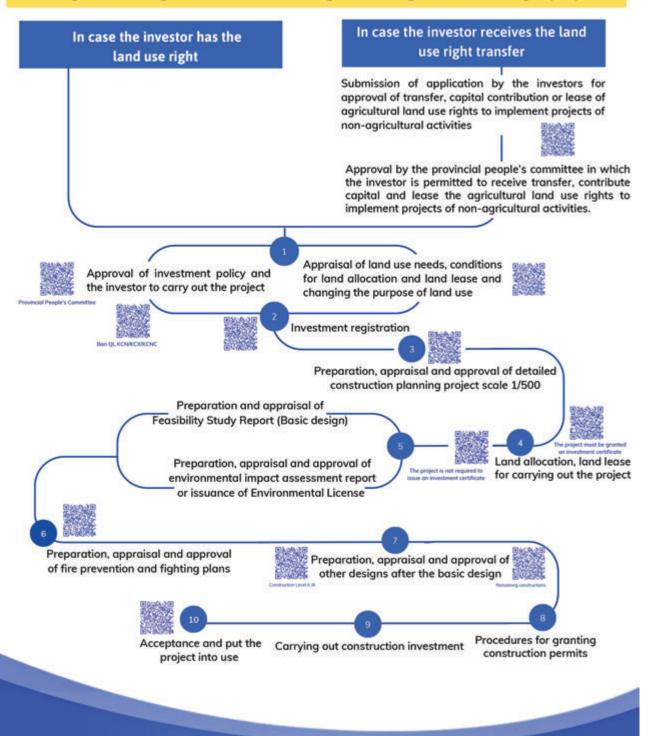
# BY STATE AGENCIES AND INVESTORS

State agencies implement	The order of execution	Investors implement
<b>~</b>	1. Make a list of projects that need to attract investment	
~	2. Make a list of projects that need land to be recovered for socio-economic development	
<b>~</b>	3. Approving the investment policy	<b>~</b>
~	4. Investor selection	
<b>~</b>	4.1. Auction of land use rights for project implementation	
<b>~</b>	4.2.1. Bidding to select investors to implement the project	
~	4.2.2. Assessment of land use needs Evaluation of conditions for land allocation and land lease	
<b>~</b>	5. Investor approval	<b>~</b>
	6. Investment registration	~
~	7. Preparation, appraisal and approval of detailed construction planning project scale 1/500	<b>~</b>
<b>~</b>	8. Land allocation, land lease for project implementation	<b>~</b>
<b>✓</b>	9.1. Preparation and appraisal of feasibility study reports (Basic design)	<b>~</b>
~	9.2. Prepare, appraise and approve environmental impact assessment reports or issue environmental permits	<b>~</b>
<b>✓</b>	10. Preparing and approving fire prevention and fighting plans	<b>~</b>
<b>~</b>	11. Prepare, appraise, and approve the dengn after the basic design	<b>~</b>
~	12. Procedures for granting construction permits	<b>~</b>
	13. Deploy construction investment	~
<b>~</b>	14. Organize the acceptance and put into use	<b>~</b>



### GUIDELINES FOR INVESTMENT PROCESS IN PROJECTS USING LAND IN KHANH HOA PROVINCE

In case the allocation and lease of land to the investor are not carried out by auction, bidding or receiving transfer of land use right or change of land use right purpose



PEOPLE'S COMMITTEE OF



### LIST OF INVESTMENT PROCEDURES ORDER IMPLEMENTED BY THE COMPETENT AUTHORITIES AND THE INVESTORS

State agencies implement	The order of execution	
	Submission of application by the investors for approval of transfer, capital contribution or lease of agricultural land use rights to implement projects of nonagricultural activities.	~
~	Approval by the provincial people's committee in which the investor is permitted to receive transfer, contribute capital and lease the agricultural land use rights to implement projects of non-agricultural activities.	
~	1.1. Approval of investment policy and the investor to carry out the project.	~
~	1.2. Appraisal of land use needs, conditions for land allocation and land lease and changing the purpose of land use.	
	2. Investment registration.	~
~	Preparation, appraisal and approval of detailed construction planning project scale 1/500.	~
<b>~</b>	4. Land allocation, land lease for carrying out the project	-
~	5.1. Preparation and appraisal of Feasibility Study Report (Basic design)	~
~	5.2. Preparation, appraisal and approval of environmental impact assessment report or issuance of Environmental License	~
~	6. Preparation, appraisal and approval of fire prevention and fighting plans	1
~	7. Preparation, appraisal and approval of other designs after the basic design	~
~	8. Procedures for granting construction permits	~
	9. Carrying out construction investment	~
~	10. Acceptance and put the project into use	_

#### IV. INVESTMENT COSTS FOR REFERENCE

#### 1. Fees

1. Investment certificate issuance fee	VND/time	Free
2. Business registration fee	VND/time	50,000/ offline Free/ online
- Publication of information fee	VND/time	100,000
Issuance fee for Certificates of land use right     (without housing estate and property attached with land)	VND/certificate	10,000/ offline 8,000/ online
3. Work Permit issuance fee Work Permit re-issuance fee Work Permit Extension fee	VND/permit	600,000 450,000 450,000
4. Construction Permit Issuance fee	VND/permit	150,000
5. The regional minimum wage for domestic enterprises		
- Businesses operating in the region I		4,680,000
- Businesses operating in the region II	VND/person/month	4,160,000
- Businesses operating in the region III		3,640,000
Businesses operating in the region IV		3,250,000

#### 2. Electricity costs (exclusive of VAT

Commerce - service complex	VND/Kwh	1,538 – 4,349
Industrial area	VND/Kwh	914 – 2,908

#### 3. Water prices (inclusive of VAT, depending on the locality)

Material production activities	VND/m³	10,185
Services businesses	VND/m³	12,495

#### 4. Rental price of land with infrastructure at Song Cau Industrial Cluster:

Land Position 1	VND/m <sup>2</sup>	1,100,000
Land Position 2	VND/m²	1,050,000
Land Position 3	VND/m²	1,000,000
Land Position 4	VND/m²	900,000



# KHANH HOA INVESTMENT PROMOTION PORTAL https://ipa.khanhhoa.gov.vn

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